

**IONIA COUNTY BOARD OF COMMISSIONERS
BOARD OF COMMISSIONERS MEETING
NOVEMBER 12, 2024 – 3:00 P.M.
101 WEST MAIN STREET
IONIA, MICHIGAN**

THIS MEETING WILL BE HELD IN PERSON AND ZOOM

AGENDA

- I. Call to Order**
- II. Pledge of Allegiance**
- III. Invocation**
- IV. Approval of Agenda**
 - A. Consideration of additional items
- V. Public Comment** (Three-minute time limit per-speaker – please state name/organization)
- VI. Action on Consent Calendar**
 - A. Approve minutes of the previous meeting (s)
- VII. Unfinished Business**
 - A. Request approval of Solid Waste Plan Amendment – Melissa Eldridge
- VIII. New Business**
 - A. Approve Insurance / Benefit Package Proposal for 2025 – Priscilla Walden
 - B. Resolution for Exemption Option for Publicly Funded Health Insurance – Patrick Jordan
 - C. Commission on Aging request board approval to enter into a Venue Rental Agreement with the Ionia Theatre for a fundraising event-Carol Hanulcik
 - D. Approval to remove Tim Dame and add Bernadette Blonde to Authorized individual for our Pension Plan Resolution – Bernadette Blonde
 - E. Request to Replace Bucket Truck – Linda Pigue
 - F. Request to Dispose of Road Department Equipment – Linda Pigue and Wes Shafer
 - G. Radiant Heat-Jordan Lake Truck Barn – Linda Pigue
 - H. MDOT TWA-Emergency Joint Repair I-96 – Linda Pigue
 - I. MDOT Winter Maintenance Agreement – Linda Pigue
- IX. Department Reports**
 - A. Road Department
 - B. Sheriff Department

- C. Health Department (Written Report Only)
- X. **Reports of Officers, Boards, and Standing Committees**
 - A. Chairperson
 - B. Board of Commissioners
 - C. County Administrator

XI. Reports of Special or Ad Hoc Committees

XII. Public Comment (3-minute time limit per speaker)

XIII. Closed Session- NONE

XIV. Adjournment

Board and/or Commission Vacancies

Appointments for consideration in the month of November 2024:
NONE

Appointments for consideration in the month of December 2024:
Substance Abuse Initiative

**AMENDMENT TO IONIA COUNTY
SOLID WASTE MANAGEMENT PLAN**

_____, 202__

The Ionia County Solid Waste Management Plan (January 2001) is hereby amended and supplemented as follows:

1. Import Authorization Tables I-A and Table I-B, (III-2 -III-4), shall delete all listed counties and any specific restrictions identified in the table and shall be replaced with the following language:

All counties within the State of Michigan are authorized by Ionia County for primary importation. The authorized annual cap is 200,000 tons of solid waste from all counties combined.

2. Facility User Fee, (III-47 and August 13, 2004, transmittal letter p. 2), is hereby amended to read as follows:
 - a. In order to finance the implementation of Part 115 County Solid Waste Management Plan, Ionia County imposes a user fee upon all solid waste deposited and/or processed at facilities located within the County. Any previous County memorandum, contract, resolution or ordinance regarding a user fee or surcharge is repealed and voided. Unless a different user fee is agreed to through a "host community agreement" between Ionia County and a particular facility, the following user fee is established based on each ton deposited and/or processed in the facility:
 - (1). \$2.00 per ton of waste accepted for deposit and/or processed to be paid to Ionia County.
 - (2). \$1.00 per ton of waste accepted for deposit and/or processed to be paid to Orleans Township.
 - (3). \$0.25 per ton of waste accepted for deposit and/or processed to be paid to Otsico Township.
 - b. The County may enforce the user fee through a solid waste ordinance with civil and/or criminal sanctions if the fee is not collected and remitted, or through the terms of the host community agreement.
 - c. Each owner or operator must remit the user fee to Ionia County, Orleans Township and Otisco Township in accordance with this plan on a monthly basis. On a form selected by Ionia County, the facility owner or operator shall also provide monthly reports to Ionia County, Orleans Township and Otsico Township identifying the gross amount of paid receipts and/or solid waste collected during the preceding month. Ionia County, Orleans Township and Otisco Township must receive all monthly reports and user fees no later than the 10th day of the succeeding month.

- c. In order to encourage the development of resource recovery facilities, user fees shall not be imposed on material that is recycled at resource recovery facilities.
 - d. Host Community Agreement: is defined as a written contract that is approved and signed by the owner of a “facility” as defined in Rule 103 of Part 115, Solid Waste Management, of the Natural Resources and Environmental Protection Act, 1994 PA 451, as amended, administrative rules; and the Ionia County Board of Commissioners (“BOC”) after approval in a public meeting, by the BOC.
 - e. Delete all text on p. III-48.
3. Elected System, (III-51) is hereby amended to read as follows:
- a. **Local Responsibility for Plan Update Monitoring and Enforcement:** Ionia County Board of Commissioners and any designee appointed by the Ionia County Board of Commissioners, and the Ionia Conservation District as the Designated Planning Agency.
 - b. **Educational and Informational Programs:** Ionia Conservation District.
4. Special Conditions (D-7), is hereby amended to read as follows:
- a. Ionia County Solid Waste Export Condition:

Ionia County's Solid Waste Management System includes Pitsch Sanitary Landfill, the Household Hazardous Waste Program, Recycling Drop-Offs, and public education programs.

Ionia County has listed the following counties which accept Ionia County waste on a reciprocating basis: Allegan, Barry, Kent, Clinton, Montcalm, Eaton, Gratiot, Ingham, Berrien, Branch, Calhoun, Cass, Clare, Jackson, Kalamazoo, Mason, Mecosta, Midland, Muskegon, Newaygo, Oceana, Ottawa, Osceola, Saginaw, Shiawassee, St. Joseph, Van Buren, Wexford.
 - b. Ionia County Solid Waste Import Condition:

Ionia County's Solid Waste Management Plan establishes limits on the amounts and origins of waste authorized for disposal in Ionia County, including a controlling overall maximum amount of 200,000 tons annually.

Ionia County will accept waste generated in any county located in the State of Michigan. According to the amendment to the Plan of 2024, this Plan authorizes solid waste for disposal from any county in the State of Michigan.

IONIA COUNTY BOARD OF COMMISSIONERS REQUEST FOR DISCUSSION/ACTION

MEETING DATE: November 12, 2024

Approve Insurance/Benefit Package Proposals for 2025

CONTACT: Priscilla Walden, Human Resources

SUMMARY: The Administration and Finance departments, with the help from OVD Insurance staff, are pleased to make the following recommendations regarding employees' benefit packages for 2025. The 2025 proposal includes enhanced benefits such as *ScriptSourcing*, reducing the cost of prescription drugs for a potential savings of over \$100,000, and *HealthBar*, an on-site nurse, for a potential savings of \$128,650 based on claims analysis.

Ionia County will continue to offer employer-provided short-term and long-term disability insurance for all fulltime employees, and employer health savings account contributions for nonunion, Health Department Union and District Court Union employees.

1. Employee Health Insurance/ COBRA and Health Savings Account Administration

Currently, the County's 2024 self-insured health insurance plan for employees, elected officials and Road Department Retirees under age 65 is provided by Priority Health. Our OVD Insurance agents negotiated proposals with coverage to remain consistent with what the County currently offers.

- The 2025 annual deductible will increase slightly from \$1600/\$3200 to \$1650/\$3300 but remains at the lowest permitted by the IRS.
- The Priority Health package includes administration of COBRA, Health Savings Accounts, by "Health Equity" at no additional cost.

The Board budgeted a 5% increase in health insurance and related expenses. The proposal from Priority Health for employee health insurance came in between 4.40% and 5.66% **depending on the self-insured specific** deductible, much lower than the 15% average that OVD has been experiencing with other clients.

The self-insured specific deductible options are: (see attachments)

- \$70,000 (current deductible) per insured individual – a 5.66% increase
- \$80,000 – A 5.06% increase
- \$90,000 – a 4.40% increase
- The inclusion of *ScriptSource* at a \$0 co-pay for employees, for savings to the County depending on participation, with these prescription costs kept from our claims activity. *ScriptSource's* medication list includes over 800 medications such as Ozempic, Jardiance, Trulicity, Rybelsus to name a few. (OVD Insurance to give plan details.)

2025 Self-funded Deductible Options

Current

2024 \$70,000 Self-insured Deductible

Priority Health Medical Insurance			
	Total Cost	ER 95%	EE 5%
Single	336.40	319.58	16.82
Double	740.20	703.19	37.01
Family	975.60	926.82	48.78

Proposed

\$70,000 Self-insured deductible (+5.66%)

Priority Health Medical Insurance			
	Total Cost	ER 95%	EE 5%
Single	357.33	339.46	17.87
Double	786.12	746.81	39.31
Family	1,036.25	984.44	51.81

Proposed

\$80,000 Self-insured deductible (+5.06%)

Priority Health Medical Insurance			
	Total Cost	ER 95%	EE 5%
Single	353.42	335.75	17.67
Double	777.65	738.77	38.88
Family	1,024.97	973.72	51.25

* Proposed and Recommended

\$90,000 Self-insured deductible (+4.40%)

Priority Health Medical Insurance			
	Total Cost	ER 95%	EE 5%
Single	351.20	333.64	17.56
Double	772.77	734.13	38.64
Family	1018.53	967.60	50.93

It is recommended that the County renew the *Priority Health* plan (includes *HealthEquity* HSA administration and *iSolved* COBRA administration) for 2025, with a self-insured specific deductible of \$90,000

It is recommended that the County contract with *ScriptSourcing* for 2025 (potential minimum annual savings of \$87,728), to reduce prescription costs to employees and employer.

2. Employer Health Savings Contribution for Nonunion, Commissioners, elected officials, Health Department Union and District Court Union employees

It is recommended to keep the same annual employer contribution to Health Savings Accounts for all nonunion, Commissioners, elected officials, Health Department Union and District Court Union employees, at \$600/single coverage and \$1200/2-person or family coverage for 2025.

3. Health Insurance for Eligible Road Retirees

Currently, eligible Road Department retirees 65 and older, are provided with a Medicare Advantage Plan through Humana Benistar. The 2025 out of pocket maximum will be **reduced** from \$8,000 to \$2,000 per year. The retiree monthly co-pay will increase 15.8% from \$14.56 to \$16.88.

Priority Health Medicare Advantage plan will be provided to retirees or spouses when one is 65 or older and the other is under age 65. The monthly co-pay will increase 5% from \$18.66 to \$19.46 per month.

Priority Health PPO/HSA plan will be provided to Retirees and family members under 65 years of age, with the same copays as active employees.

It is recommended that the County renew the following Roads Retirees plans:

- A. The Humana/Benistar plan for Road Retirees age 65 and older,**
- B. The Priority Health Medicare Advantage for spouses 65 years of age or older with a spouse under age 65, and**
- C. The regular Priority Health plan as offered to active employees, for retirees or spouses under 65 years of age, for 2025.**
- D. Continue a health savings account employer contribution of \$950.00 for single coverage and \$1900.00 for double or family coverage for Retirees on the Priority Health PPO/HSA plan.**

4. Employee Contribution to the Health Insurance Premium

It is recommended that all employees, Commissioners, elected officials and Road Department Retirees be required to pay 5% of their health insurance premium for 2025. This is the same as the past several years.

5. Renewal of BCBS Dental Insurance

It is recommended that the County renew the current voluntary BCBS Dental Insurance plans, offered to eligible employees, at a rate increase of 3.7%. Road Department Union employees are provided with employer-paid dental insurance with coverage levels per their contract for 2025.

6. Renewal of BCBS VSP Vision Insurance

It is recommended that the County renew the current voluntary VSP Vision through Blue Cross Blue Shield at a rate increase of 3.2%. This applies to all County employees including the Road Department union for 2025.

7. Mutual of Omaha Employer Provided Group Life, Short-Term Disability and Long-Term Disability and Voluntary Life Insurance, Accident, Critical Illness and Hospital Indemnity plans

There is no change to the Mutual of Omaha plans or cost for 2025.

It is recommended that the County continue employer-provided Group Life, Short-Term and Long-Term Disability Insurance, Voluntary Life Insurance and Voluntary Accident, Critical Illness and Hospital Indemnity Plans through Mutual of Omaha for all fulltime employees, with no increase in rates.

8. Opt-out of Employer provided health insurance

It is recommended that the 2025 opt-out stipend for those not on the County plan remain the same at:

- **\$125.00 per pay period for all employees excluding Road Department Union.**
- **\$126.92 per pay period for Road Department union employees.**

9. HealthBar Presentation, see attachments

HealthBar was founded by nurses who wanted to help people rediscover their health through care that felt personal — like having a trusted clinician right in the family. Today, they offer same-day access and no-rush visits and are available wherever you are – at onsite clinics, through text, or virtual call. They bring healthcare directly to your business or school, with a team that listens, cares, and is dedicated to changing lives and empowering individuals.

HealthBar's results prove it is possible to provide better, more personalized care following the Entrepreneurial Operating System (EOS) model for successful operations, transparency, and measurable outcomes. This all comes at no cost to employees and is independent of health insurance, so there is no claims experience that potentially affects our rates.

HealthBar will give a 15-20 minute presentation.

It is recommended the Ionia County contract with HealthBar for 2025. HealthBar will provide an onsite nurse 16 hours/week, at a cost of \$48.50 per month, per employee on the Priority Health Plan. There are 191 Priority Health participants for an approximate total of \$9,263.50 per month. The potential annual cost savings is estimated at \$12,000.00.

DEPARTMENTS AFFECTED: All

LEGAL REVIEW: None

DEADLINE: November 12, 2024

ADMINISTRATOR'S RECOMMENDATION: The Administrator recommends approval.



Executive Summary

- **Priority Health Self-Funded:**

- **No-Change renewal:** plan deductible must renew at 1650/3300
 - Specific Reinsurance: +18%, Aggregate Reinsurance: +7%, Aggregate Attachment point: +1.5%
 - Administration: +3% (\$1.84 PEPM)
 - Net: 5.66% or \$215,000
- Market Analysis:
 - Specific Deductible Options with Priority Health:
 - **80k: fixed cost savings \$88,159**
 - increased liability of \$10k per high claimant. Savings eroded after 8 claims.
 - Brings net expected annual cost increase down to +5.29%
 - **90k: fixed cost savings \$329k**
 - increased liability of \$20k per high claimant.
 - Brings net expected annual cost increase down to +0.57%
 - **100k: fixed cost savings \$457k**
 - increased liability of \$30k per high claimant.
 - Brings net expected annual cost increase down to -1.37%

2023

Net Savings	No Claims	1 claim	2 claims	3 claims	4 claims	5 claims	6 claims	7 claims	8 claims	9 claims	10 claims
80k	\$88,159	\$78,160	\$68,160	\$58,160	\$48,160	\$38,160	\$28,160	\$18,160	\$8,160	-\$1,840	
90k	\$329,878	\$309,878	\$289,878	\$269,878	\$249,878	\$229,878	\$209,878	\$189,878	\$169,878	\$149,878	\$129,878
100k	\$457,098	\$427,098	\$397,098	\$367,098	\$337,098	\$307,098	\$277,098	\$247,098	\$217,098	\$187,098	\$157,098

2024 YTD

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scriptsourcing

INTERNATIONAL PHARMACY PROGRAM (IPP)



Consumers in the United States pay up to **16 times more** than in other countries for the same name-brand medications.

Our international pharmacy management firm has been sourcing these medications for employers **over the past two decades without incident.**

ScriptSourcing sources these medications through tier-one countries with the **same or higher standards as the FDA.**



\$0 Rx Copays



800 + Medications



\$0 Shipping & Handling



Member Advocates

SAFETY PROTOCOLS

- ☒ All medications are factory packaged and sealed
- ☒ Medications must be FDA approved
- ☒ Medications are shipped in a 90-day supply
- ☒ We do not source narcotics
- ☒ Members will be contacted directly for quarterly reorders
- ☒ All pharmacies are inspected and maintain pharmacists onsite



EMPLOYER RX ANALYSIS

RX ANALYSIS & SAVINGS SUMMARY



Summary

Date range :	1/1/2024 To 7/1/2024
Number of scripts :	412
Total Rx spend :	\$422,882

Saving Opportunity per Program

RX Spend on IPP Eligible Medications :	\$345,121
Rx Spend on MAP Eligible Medications :	\$87,728



EMPLOYER RX ANALYSIS

OPPORTUNITY LIST



Med Name	Dosage	Spend	MAP	IPP	Approximate % Savings IPP
WAKIX		\$92,894		Yes	80%
FARXIGA		\$18,583		Yes	72%
XELJANZ XR		\$15,647		Yes	50%
ELIQUIS		\$9,845		Yes	60%
JANUVIA		\$6,345		Yes	61%
ENTRESTO		\$5,881		Yes	53%
TRELEGY ELLIPTA		\$2,450		Yes	64%
DULERA		\$1,842		Yes	44%
XARELTO		\$1,662		Yes	68%
ATROVENT		\$1,647		Yes	61%
BREO ELLIPTA		\$1,112		Yes	57%
VENTOLIN		\$0		Yes	49%
VRAYLAR		\$0		Yes	69%
SYMBICORT		(\$362)		Yes	61%
Total		\$345,121	\$87,728	\$345,121	\$113,319

Based on data from 1/1/24 to 7/1/24

EMPLOYER RX ANALYSIS

MAP SAVINGS ANALYSIS



Med Name	Plan Paid	Total
ENBREL SURECLICK	\$40,183	\$40,183
DUPIXENT	\$37,401	\$37,401
COSENTYX SENSOREADY PEN	\$10,144	\$10,144
Total	\$87,728	\$87,728

Based on data from 1/1/24 to 7/1/24



EMPLOYER RX ANALYSIS

MAP SAVINGS ANALYSIS



MAP Saving Opportunity :	\$87,728
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100% success rate :	\$87,728
80% success rate :	\$70,182
60% success rate :	\$52,637
40% success rate :	\$35,091
20% success rate :	\$17,546

Based on data from 1/1/24 to 7/1/24

TOP 20 MEDICATIONS

SOURCED IN 2023

- | | | | |
|----|-----------|----|-----------------|
| 1 | OZEMPIC | 11 | JANUVIA |
| 2 | JARDIANCE | 12 | RYBELSUS |
| 3 | TRULICITY | 13 | TOUJEO |
| 4 | ELIQUIS | 14 | BREO ELLIPTA |
| 5 | TRESIBA | 15 | TRELEGY ELLIPTA |
| 6 | FARXIGA | 16 | STELARA |
| 7 | NOVOLOG | 17 | ADVAIR |
| 8 | HUMALOG | 18 | LEVEMIR |
| 9 | XARELTO | 19 | TRINTELLIX |
| 10 | LANTUS | 20 | VICTOZA |



SAMPLE INVOICE



ScriptSourcing, LLC
6080 Falls Road
Suite 201
Baltimore, MD 21209

Terms	Date	Due Date	Invoice #
Net 30	7/29/2022	08/13/2022	11261

INVOICE

Pharmaceutical Items

Date of Service	Member Name (ID)	Item Name	Dosage	Qty.	Days Sup.	MAP /IPP	PBM Cost	SS Cost	Savings	Amt. Due
07-05-22		Flovent HFA	44mcg (50mcg)	3	90	IPP	\$586.38	\$268.74	\$317.64	\$348.15
07-08-22		Ozempic	0.25mg/dose and 0.5mg/dose	2	84	IPP	\$1,759.69	\$857.49	\$902.20	\$1,083.04
07-08-22		Lamictal	100mg	720	90	IPP	\$11,493.13	\$1,993.72	\$9,499.41	\$4,368.57

Make Check Payable to "ScriptSourcing, LLC"

Payment Methods

ACH

Company: ScriptSourcing

Account # 123456789123

Routing # 55555555

Bank: Bank of ScriptSourcing

Send all remittance details to invoicing@scriptsourcing.com

By Mail

ScriptSourcing, LLC

6080 Falls Road

Suite 201

Baltimore, MD 21209

Totals:

\$13,839.20 **\$3,119.95** **\$10,719.25** **\$5,799.76**

% Savings: 77.46%

Invoice Total Amount Due: \$5,799.76

Previous Balance: \$1,147.38

Total Amount Due: **\$6,947.14**

Amount Due = SS Cost + (PBM Savings x 25%)

Savings Analysis as of 7/29/2022

1st. Script Date: 01/24/2017

242 # Scripts Sourced YTD

58 # Members Served YTD

1439 # Scripts Sourced Since Inception

129 # Members Served Since Inception

YTD Savings \$878,663.56

Total Savings Since Inception **\$4,990,084.03**

Savings per Script Since Inception \$3,467.74

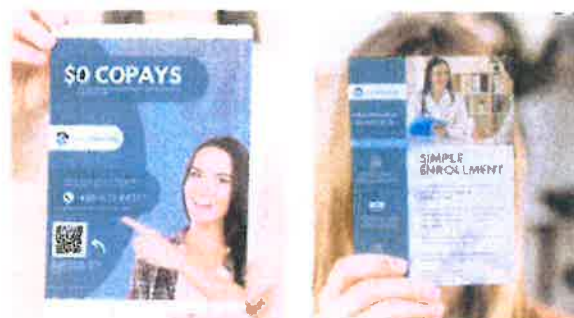
Savings per Member Served Since Inception \$38,682.82

Keeps this expense off claims

MEMBER ENGAGEMENT

MEMBER OUTREACH

- ✓ Member Advocates
- ✓ Customizable Flyers
- ✓ HTML Email Campaigns
- ✓ Explainer Videos
- ✓ HR Coordination
- ✓ Postcard Campaigns
- ✓ Lunch & Learn Webinars
- ✓ Digital Collateral Library
- ✓ Benefit Guide Inserts
- ✓ Med-Finder Tool
- ✓ Enrollment Link





Medical

Current - 01/01/24

Renewal

	Priority Health	Priority Health	Humana	Priority Health	Priority Health	Humana
Plan Name	1 - PPO HSA \$1600 100%	2 - MAPD Spouse <65	3 - Benistar Medicare Ad	1 - PPO HSA \$1650 100%	2 - MAPD Spouse <65	3 - Benistar Medicare Ad
Funding Type	Self Funded	Fully Insured	Fully Insured	Self Funded	Fully Insured	Fully Insured
Medical Benefits	QHDHP			QHDHP		
Deductible (Ind. / Fam.)	\$1,600 / \$3,200 AGG	\$250 / None EMB	None / \$0 EMB	↑ \$1,650 / ↑ \$3,300 AGG	\$250 / None EMB	None / \$0 EMB
OOP Max. (Ind. / Fam.)	\$2,250 / \$4,500	\$2,000 / \$0	\$1,000 / \$0	\$2,250 / \$4,500	\$2,000 / \$0	\$1,000 / \$0
Tests	In / Out	In / Out	In / Out	In / Out	In / Out	In / Out
Preventive Services	Covd. 100% / Not Covered	Covd. 100% / Covd. 100%	Covd. 100% / Covd. 100%	Covd. 100% / Not Covered	Covd. 100% / Covd. 100%	Covd. 100% / Covd. 100%
Diag. (X-Ray, Blood Work)	0% AD / 20% AD	\$25 AD / \$25 AD	0% / 0%	0% AD / 20% AD	\$25 AD / \$25 AD	0% / 0%
Imaging (CT/PET Scans, MRIs)	0% AD / 20% AD	\$100 AD / \$100 AD	0% / 0%	0% AD / 20% AD	\$100 AD / \$100 AD	0% / 0%
Office Visits	In / Out	In / Out	In / Out	In / Out	In / Out	In / Out
Primary Physician	0% AD / 20% AD	\$10 / \$10	\$10 / \$10	0% AD / 20% AD	\$10 / \$10	\$10 / \$10
Specialist	0% AD / 20% AD	\$20 / \$20	\$20 / \$20	0% AD / 20% AD	\$20 / \$20	\$20 / \$20
Facility	In / Out	In / Out	In / Out	In / Out	In / Out	In / Out
Inpatient Facility	0% AD / 20% AD	0% AD / 0% AD	0% / 0%	0% AD / 20% AD	0% AD / 0% AD	0% / 0%
Outpatient Facility	0% AD / 20% AD	0% AD / 0% AD	0% / 0%	0% AD / 20% AD	0% AD / 0% AD	0% / 0%
Immediate Attention	In / Out	In / Out	In / Out	In / Out	In / Out	In / Out
Emergency Room	0% AD	\$80	0%	0% AD	\$80	0%
Emergency Transportation	0% AD / 0% AD	\$100 / \$100	0% / 0%	0% AD / 0% AD	\$100 / \$100	0% / 0%
Urgent Care	0% AD / 20% AD	\$80 / \$80	\$0 / 0%	0% AD / 20% AD	\$80 / \$80	\$0 / 0%
Prescription Drugs	In Network	In Network	In Network	In Network	In Network	In Network
Pharmacy Deductible	Medical Ded. Applies	\$8,000 / \$0	\$8,000 / \$0	Medical Ded. Applies	\$2,000 / \$0	\$2,000 / \$0
Tier 1	\$5 AD	\$3	\$0	\$5 AD	\$3	\$0
Tier 2	\$25 AD	\$8	\$30	\$25 AD	\$8	\$30
Tier 3	\$50 AD	\$35	\$60	\$50 AD	\$35	\$60
Tier 4	\$25 AD	\$65	\$60	\$25 AD	\$65	\$60
Tier 5	\$50 AD	\$65	\$60	\$50 AD	\$65	\$60
Tier 6	N/A	-	-	N/A	-	-
Mail Order	1 x	2 x	2 x	1 x	2 x	2 x
Costs	202 Enrolled	5 Enrolled	28 Enrolled	202 Enrolled	5 Enrolled	28 Enrolled
Employee Only	93 \$728.92 60	\$373.21 5	\$291.22 28	\$774.21 60	\$389.11 5	\$337.14 28
Employee + Spouse	59 \$1,603.63 59	\$0.00 0	\$0.00 0	\$1,703.26 59	\$0.00 0	\$0.00 0
Employee + Child	0 \$1,603.63 0	\$0.00 0	\$0.00 0	\$1,703.26 0	\$0.00 0	\$0.00 0
Employee + Children	0 \$2,113.87 0	\$0.00 0	\$0.00 0	\$2,245.20 0	\$0.00 0	\$0.00 0
Employee + Family	83 \$2,113.87 83	\$0.00 0	\$0.00 0	\$2,245.20 83	\$0.00 0	\$0.00 0
Monthly Costs PEPM	235 \$313,800.58 \$1,553.47	\$1,866.05 \$373.21	\$8,154.16 \$291.22	\$333,296.54 \$1,649.99	\$1,945.55 \$389.11	\$9,439.92 \$337.14
Annual Costs PEY	235 \$3,765,606.96 \$18,641.62	\$22,392.60 \$4,478.52	\$97,849.92 \$3,494.64	\$3,999,558.48 \$19,799.80	\$23,346.60 \$4,669.32	\$113,279.04 \$4,045.68
% \$ From Current				↑ 6.2% \$233,951.52	↑ 4.3% \$954.00	↑ 15.8% \$15,429.12
Combined Costs		235 Enrolled			235 Enrolled	
Comb. Monthly Costs PEPM		\$323,820.79 \$1,377.97			\$344,682.01 \$1,466.74	
Comb. Annual Costs PEY		\$3,885,849.48 \$16,535.53			\$4,136,184.12 \$17,600.79	
% \$ From Current					↑ 6.4% \$250,334.64	

Rates are subject to change based on final enrollment and underwriting guidelines. This proposal is only a summary of benefits. In the case of a discrepancy between this proposal and the actual plan documents, the actual plan documents will prevail.

OVD
INSURANCE



Dental Renewal - Alternate Roads

Renewal Plan (ALT-ROADS OPT)

Plan Name	1 - Dental Basic		2 - Dental w/ Ortho		3 - Dental w/ Ortho (Roads)	
Funding Type	Fully Insured		Fully Insured		Fully Insured	
Voluntary / Contributory	Contributory		Contributory		Contributory	
Deductibles	PPO		PPO		PPO	
Annual Deductible - Ind Fam	None		None		None	
Deductible Accumulation	-		-		-	
Annual Maximum Benefit	PPO		PPO		PPO	
Per Individual	\$1,000		\$1,000		\$1,000	
Rollover	No		No		No	
Dental Services	PPO		PPO		PPO	
Exams	100%		100%		100%	
Cleanings	100%		100%		100%	
Preventive Frequency	2 x per Cal. Yr.		2 x per Cal. Yr.		2 x per Cal. Yr.	
X-Rays	100%		100%		100%	
Basic Filling	75%		75%		50%	
Oral Surgery	75%		75%		50%	
Endodontics	75%		75%		50%	
Periodontics	75%		75%		50%	
Crowns	75%		75%		50%	
Bridges	75%		75%		50%	
Dentures	75%		75%		50%	
Implants	75%		75%		50%	
Dental Waiting Periods	PPO		PPO		PPO	
Preventive	None		None		None	
Basic	None		None		None	
Major	None		None		None	
Orthodontics	PPO		PPO		PPO	
Orthodontic Coverage	-		50%		50%	
Lifetime Ortho Max	-		\$1,000		\$1,000	
Orthodontics Age	-		age 19		Age 19	
Waiting Period	-		None		None	
Cost / Fee	115 Enrolled		34 Enrolled		32 Enrolled	
Employee 55	\$36.17	47	\$37.74	1	\$32.85	7
Employee + Spouse 53	\$72.33	42	\$75.48	6	\$65.69	5
Employee + Child 0	\$72.33	0	\$75.48	0	\$65.69	0
Employee + Children 0	\$126.58	0	\$132.10	0	\$114.96	0
Employee + Family 73	\$126.58	26	\$132.10	27	\$114.96	20
Monthly Costs PEPM 181	\$3,028.93 \$69.82		\$4,057.32 \$119.34		\$2,857.60 \$89.30	
Annual Costs PEPM	\$96,347.16 \$837.01		\$48,687.84 \$1,432.00		\$34,291.20 \$1,071.60	
% \$ From Current	↑ 3.7% \$3,443.76		↑ 3.7% \$1,743.12		↓ -14.3% -\$5,714.88	
Combined Costs			181 Enrolled			
Comb. Monthly Costs PEPM			\$14,943.85 \$82.57			
Comb. Annual Costs PEPM			\$179,326.20 \$990.76			
% \$ From Current			↓ -0.3% -\$527.99			
Rate Guarantee	01/01/25 - 01/01/26		01/01/25 - 01/01/26		01/01/25 - 01/01/26	



Vision

Current - 01/01/24



Renewal



Plan Name	1 - Vision		1 - Vision	
Funding Type	Self Funded		Self Funded	
Voluntary / Contributory	Contributory		Contributory	
Benefit Frequency	VSP Choice	Out-of-Network	VSP Choice	Out-of-Network
Eye Exam	12 Months	12 Months	12 Months	12 Months
Frames	12 Months	12 Months	12 Months	12 Months
Lenses	12 Months	12 Months	12 Months	12 Months
Contacts (in Lieu of glasses)	12 Months	12 Months	12 Months	12 Months
Plan Provisions	VSP Choice	Out-of-Network	VSP Choice	Out-of-Network
Eye Exam	\$10 Copay	Up to \$30 Reimb.	\$10 Copay	Up to \$30 Reimb.
Single Vision Lenses	\$10 Copay	Up to \$45 Reimb.	\$10 Copay	Up to \$45 Reimb.
Bifocal Lenses	\$10 Copay	Up to \$65 Reimb.	\$10 Copay	Up to \$65 Reimb.
Trifocal Lenses	\$10 Copay	Up to \$45 Allowance	\$10 Copay	Up to \$45 Allowance
Basic Progressive Lenses	\$0 Copay	Up to \$45 Allowance	\$0 Copay	Up to \$45 Allowance
Premium Progressive Lenses	N/A	N/A	N/A	N/A
Contacts In Lieu Of Glasses	Yes	Yes	Yes	Yes
Contacts Allowance - Elective	\$130 Allowance	\$105 Allowance	\$130 Allowance	\$105 Allowance
Contacts - Visually Necessary	Covered 100%	\$210 Allowance	Covered 100%	\$210 Allowance
Contacts Above Allowance	N/A	N/A	N/A	N/A
Frames	VSP Choice	Out-of-Network	VSP Choice	Out-of-Network
Coverage Allowance	\$130 Allowance	Up to \$70 Allowance	\$130 Allowance	Up to \$70 Allowance
Coverage Above Allowance	N/A	N/A	N/A	N/A
Corrective Vision Services	VSP Choice	Out-of-Network	VSP Choice	Out-of-Network
Lasik Vision Correction	15% off retail price	N/A	15% off retail price	N/A
Cost / Fee	179 Enrolled		179 Enrolled	
Employee Only	\$4.68	54	\$4.83	54
Employee + Spouse	\$9.36	57	\$9.66	57
Employee + Child	\$9.36	0	\$9.66	0
Employee + Children	\$15.54	0	\$16.04	0
Employee + Family	\$15.54	68	\$16.04	68
		per month		
Monthly Costs PEPM	\$1,842.96 \$10.30		\$1,902.16 \$10.63	
Annual Costs PEPY	\$22,115.52 \$123.56		\$22,825.92 \$127.52	
% \$ From Current			↑ 3.2% \$710.40	
Combined Costs	179 Enrolled		179 Enrolled	
Comb. Monthly Costs PEPM	\$1,842.96 \$10.30		\$1,902.16 \$10.63	
Comb. Annual Cost PEPY	\$22,115.52 \$123.56		\$22,825.92 \$127.52	
% \$ From Current			↑ 3.2% \$710.40	
Rate Guarantee	01/01/24 - 01/01/25		01/01/25 - 01/01/26	

HealthBar Full Program Scope of Services

Scope of Services – Full Program

- Dedicated clinician(s) providing onsite & virtual support
- Nurse Navigation
- Phone Triage
- Comprehensive Medication Review & Assistance
- Health/Wellness Coaching
- Telehealth/Telemedicine Consults, Evaluation, and Treatment (Limited)
- Case Management Services
- Dedicated onsite Clinical Care Teams (Nurse/Nurse Practitioner)
 - Preventive Care Focus
 - Proactive Care Planning
 - Extended, Personalized Visits
 - Acute Illness and Injury
 - Illness Prevention
 - Chronic Disease Management
 - Current Comprehensive Programs: Hypertension, Diabetes
 - Health and Wellness Screening
 - Annual Physicals
 - Onsite clinics (Biometric, BP, Diabetes, etc.)
 - Monthly Education
 - Onsite Lunch & Learn Sessions
 - Pre/Post-Operative Support
 - Mental Health Support
 - Well-Child Exams
 - Sports Physicals
 - DOT Physicals
 - Nutritional Planning/Guidance
 - Core Focus on Health Drivers (HealthBar Health Pyramid)
 - Mindfulness
 - Hydration
 - Sleep
 - Exercise
 - Breathing
 - Diet

- Point-of-Care testing (POC)
 - Rapid results (Covid, Flu, RSV, Mono, Strep, Pregnancy, ETOH, Drug, Urine, FIT)
- Laboratory Testing
 - Full Lab Testing, Preventive Screening Tests (Ex: FIT), 24-48 hours turnaround for most testing.
- Proactive Outreach: Admission, Discharge, Transfer (ADT) Review
 - Hospital, Emergency Department, Urgent Care Follow-Up
- Care Team Communications
 - In-person
 - Telehealth (Video)
 - Text
 - Phone
 - Email
 - Electronic Health Record Communication
- Electronic Health Record (EHR)
 - Patient Portal (Online)
 - Visit Summaries, Health History, Medications
 - Messaging/Communications
 - Laboratory Results
 - Refill Requests
 - Patient Education
- Insurance Utilization Navigation
- After Hours and Weekend access to care
- Prescription Medication Discount Program (Ex: Rx Protect)
- Vaccination Clinics (Pre-Scheduled)
- Behavioral Health Program/Services
 - Dedicated Behavioral Health Clinicians
 - On-Site (Pre Scheduled) or Virtual
- Occupational Health Services
 - Pre-Employment Physicals
 - Workplace Minor Injury Care
 - Post Incident/Reasonable Suspicion Presumptive and Confirmatory Drug Testing
 - Workplace Ergonomics
- Referrals
 - Dental Care
 - Chiropractics
 - Mental Health
 - Occupational Therapy
 - Physical Therapy
 - Nutritionist
 - Specialists
- HealthBar On-demand – Full Virtual Program
 - Phone (616) 200-6412
 - 7 days a week (Excluding Major Holidays)
 - 7 am-9 pm



HealthBar Full Program	
Ionia County	
Program Details	
On Plan Employees	202
All Employees	243
Monthly HB Program PEPM	\$48.50
<i>*Program PEPM guaranteed or deemed valid for 90 days from issuance.</i>	
HealthBar Clinical Model	NP Only Model
Weekly Coverage Hours	16

Claim Year Analysis	<u>Average Total Spend PEPM</u>	<u>Risk Category</u>
Prior Claim Year (Averages based on provided data)	\$1,138.12	Moderate
Forecasted Claim Year (Based on National Average Increase)	\$1,195.03	Moderate
Forecasted Claim Year with HealthBar	\$1,133.36	Moderate

On Plan Employee Program Projections	<u>Individual</u>	<u>Monthly Total</u>
Medical Spend PEPM Savings	\$61.67	\$12,457.43
HealthBar Value Based Care	\$39.24	\$7,926.48
HealthBar PEPM	\$48.50	\$9,797.00
Approximate Program Cost/Savings	\$52.41	\$10,586.91

HealthBar Program Cost Breakdown	<u>Annual Total</u>
Annual Medical Spend Savings (On Plan Employees)	\$149,489.17
HealthBar Value Based Care (On Plan Employees)	\$95,117.76
HealthBar Value Based Care (Off Plan Employees)	\$19,306.08
Occupational Health Services (Previous Year Spend Savings)	\$7,146.54
HealthBar Annual Cost (On Plan Employees)	\$141,426.00
Approximate Program Cost/Savings	\$129,633.55

IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION
Meeting Date: November 12, 2024

Resolution for Exemption Option for Publicly Funded Health Insurance

CONTACT: Patrick Jordan, County Administrator

DESCRIPTION: Public Act 152 of 2011, the Publicly Fund Health Insurance Contribution Act, contains three options for a local government to consider in complying with the requirements of the Act. These three options are as follows:

1. Implement the Hard Cap Option: This option limits the local government's total annual health care cost for employees based on coverage levels, as defined in the Act.
2. 80%/20% Cost Share Option: This option limits a local government's share of the total annual health care cost to no more than 80%. This option requires an annual majority vote of the governing body.
3. Exemption Option: This option permits a local government to exempt itself from the requirements of the Act by an annual two-thirds vote of the governing body. This is the option that has been selected by the Board for the past several years.

The County's 2025 total estimated annual health care costs for employees are in excess of the Hard Caps option. The 80%/20% option would place a significant financial burden on employees.

As referenced in the report regarding the 2025 Priority Health proposal, the total estimated annual health care cost (95% County; 5% employee) is included in the proposed County budget.

OTHER DEPARTMENTS/AGENCIES AFFECTED: All

FINANCIAL ANALYSIS: No financial impact.

LEGAL REVIEW: Not necessary.

DEADLINE: November 12, 2024

SPECIFIC ACTION REQUESTED: I move to approve the Resolution exempting Ionia County from the requirements of Public Act 152 of 2011, *The Publicly Funded Health Insurance Contribution Act*, for January 1, 2025, through December 31, 2025.

ADMINISTRATOR'S RECOMMENDATION: The County Administrator recommends approval.

**IONIA COUNTY
BOARD OF COMMISSIONERS
RESOLUTION**

A RESOLUTION BY THE BOARD OF COMMISSIONERS OF IONIA COUNTY ADOPTING THE EXEMPTION OPTION AS SET FORTH IN PUBLIC ACT 152 OF 2011, THE PUBLICLY FUNDED HEALTH INSURANCE CONTRIBUTION ACT FOR 2025.

WHEREAS Public Act 152 of 2011 (the "Act") was passed by the State Legislature and signed by the Governor on September 24, 2011; and,

WHEREAS the Act contains options for complying with the requirements of the Act; and,

WHEREAS the three options are as follows:

1. Implement the Hard Cap Option: This option limits the local government's total annual health care cost for employees based on coverage levels, as defined in the Act.
2. 80%/20% Cost Share Option: This option limits a local government's share of the total annual health care cost to no more than 80%. This option requires an annual majority vote of the governing body.
3. Exemption Option: This option permits a local government to exempt itself from the requirements of the Act by an annual two-thirds vote of the governing body. This is the option that has been selected by the Board for the past several years.

NOW, THEREFORE, BE IT RESOLVED that the Ionia County Board of Commissioners elects to comply with the requirements of Public Act 152 of 2011, the Publicly Funded Health Insurance Contribution Act, by adopting the annual Exemption Option for the health insurance coverage year of January 1, 2025, to December 31, 2025.

AYES:

NAYS:

ABSENT:

ABSTAIN:

Date: _____

Greg Geiger, Ionia County Clerk

**IONIA COUNTY COMMISSION ON AGING
REQUEST FOR DISCUSSION/ACTION**

Ionia County Commission on Aging requests board approval to enter into a Venue Rental Agreement with the Ionia Theatre for a fundraising event.

November 12, 2024

CONTACT:

Carol Hanulcik, Director, Ionia County Commission on Aging

DESCRIPTION:

ICCOA requests board approval to enter into Venue Rental Agreement with the Ionia Theatre, for a fundraising event featuring Elvis tribute artist Jake Slater on August 10, 2025

OTHER DEPARTMENTS/AGENCIES AFFECTED:

none

FINANCIAL ANALYSIS:

This annual event raised nearly \$1,300 last year with over 500 tickets sold.

LEGAL REVIEW:

none

DEADLINE:

As soon as possible. We plan to offer sponsorship opportunities for the event in 2025 and will begin promoting immediately.

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

I move to approve the request of the Commission on Aging Director, to approve agency's signature on the attached Venue Rental Agreement with the Ionia Theatre.

DEPARTMENT HEAD RECOMMENDATION:

I recommend board approval. This is a great fundraiser + also a great community event.

ADMINISTRATOR'S RECOMMENDATION: County Administrator recommends approval of this request.



Ionia Theatre

Venue Rental Agreement

The parties to this Agreement are the Ionia Theatre, P.O. Box 242, Ionia, MI 48846, hereinafter referred to as OWNER and Ionia County Commission on Aging, here after referred to as USER. Now the above parties to this Agreement agree as follows:

1. PURPOSE: The USER desires to use the Ionia Theatre located at 205 West Main Street, Ionia, Michigan, and hereinafter referred to as the THEATRE, for the purpose of Jake Slater Tribute Show, and the OWNER agrees that the USER may use the THEATRE for this purpose.
2. TIME(S) OF USE:
 - a) Rehearsal date(s): _____.
 - b) Performance date(s): _____.
 - c) Special Use: Cost of LIGHT & SOUND TECHNICIAN provided by THEATRE at a cost to USER of \$25/hour unless otherwise arranged: Estimated at 4 hours.
 - d) Special Use: Cost of PROJECTOR & OPERATOR provided by THEATRE at a cost to USER of \$50/hour unless otherwise arranged: _____.
3. AREAS OF USE: The areas which may be used consist of the theatre stage, dressing rooms, audience areas, **sound and lighting booth**, lobby, and restroom areas. The USER agrees to accept the areas of use **in their present condition**.

*The THEATRE reserves the right to use Screen Two for normal operation and share the lobby space unless otherwise agreed upon.
4. USE OF THEATRE EQUIPMENT/PROPERTY:
 - a) Lighting, Sound, and Projection systems: The USER may use the theatre lighting, sound, and projection systems; however, the USER shall have a trained technician or operator, orally approved by the OWNER, to operate the systems OR will meet the cost at \$25/hour of the THEATRE's SOUND AND LIGHT TECHNICIAN or \$50/hour for the THEATRE's PROJECTOR OPERATOR. THE SOUND AND LIGHT SYSTEM SHALL NOT BE MODIFIED IN ANY MANNER WHATSOEVER without prior approval from the OWNER. Also, the USER must obtain prior approval from OWNER to install any lighting in addition to that already in place.
 - b) Other equipment/property: The USER'S use of **any other equipment or property** on the premises must be agreed to by the OWNER.
 - c) There shall be no modification of the premises in any way whatsoever without the written approval of the OWNER.
 - d) The use of tape, tacks, and nails are prohibited on the premise.
5. CONCESSIONS: The OWNER will provide concession service on request. Any agreement for concessions must be negotiated as part of the LEASE CONTRACT. A special alcohol permit may be

granted by the City of Ionia if the USER obtains approval through the permitting process. An extra \$100 NONREFUNDABLE cleaning deposit will be required if concessions are served and audience size exceeds 100 people.

6. LIABILITY: It is agreed to and understood, by the parties hereto, that the USER will hold harmless the OWNER against any and all loss, cost, damages and attorneys' fees, due to bodily injury or property damage involving any and all of the performers, guests, personnel and any other persons involved in the use of the premises by the USER. The Policies & Procedures (attached) more fully discuss the liability assumed by the USER when it is using the THEATRE.
7. SAFETY: The THEATRE has a maximum fire safety seating capacity of 731 seats (plus some handicapped spaces) in the Screen One area. In addition, there may be up to one hundred additional people in the THEATRE involved in the production, concessions, ushering, etc. These capacities shall not be exceeded. Standing room in the audience areas shall not be permitted. It is the responsibility of the USER to see that these safety rules are followed at all times the USER is using the THEATRE.
8. FIRE EXITS: Reference the attached Fire Evacuation Map in case of emergency. The USER hereby warrants that all aisles will be kept clear, at all times, of all props and/or equipment utilized by the USER during its possession of the premises. All exits are clearly marked and properly lighted.
9. HEATING AND AIR CONDITIONING: The heating and air conditioning systems have been designed to maintain adequate temperature control in the theatre. Any necessary change in the temperature control settings shall be made by an OWNER'S representative. The USER understands that all mechanical equipment is subject to malfunction. Should the system malfunction, an experienced contractor, retained by the OWNER to maintain and repair the system, will make all reasonable effort to keep the system operational. Should a malfunction cause a cancellation of a performance, the OWNER shall arrange alternate date(s) for the performances(s) at no charge to the USER.
10. CLEAN UP: The USER shall clean the area of use (see paragraph 3 above) such that the THEATRE is left in the same condition as it was when the USER occupied it for the first time (see Section 2.) Cleaning/Damage deposits will be partially refundable, depending on cleaning and supply costs incurred by the THEATRE post-performance.
11. GOVERNMENT AGENCIES AND LAWS: The USER shall comply with all laws, regulations, and ordinances that apply to the use of the THEATRE.
12. PERMITS, LICENSES, and TAXES: The USER shall pay all applicable Federal, State, County, City, etc. fees, taxes, etc. which pertain to the USER'S use of the THEATRE. Also, the USER shall obtain and pay for, all applicable permits and all required licenses, including authorizations to perform copyrighted material. The OWNER shall have no obligation with regard to copyrighted properties performed at the THEATRE.
13. RENTAL DEPOSIT: The USER shall pay the OWNER, at the time this Agreement is signed, a rental deposit of \$ 500.00. This rental deposit will be forfeited if the USER does not use the THEATRE in accordance with this Agreement.

14. CANCELLATIONS: The OWNER reserves the right to cancel the use of the THEATRE for reasons of safety of the audience or the facility; if required by a governing authority; or if the OWNER considers the content of the presentation to be inappropriate. If the OWNER cancels a performance, the rental deposit shall be returned to the USER. The OWNER shall not be responsible for any cost incurred by the USER because of a cancellation by the OWNER for the reasons stated above. If the USER cancels an event, the rental deposit is forfeited.

15. OWNER'S REPRESENTATIVE: The OWNER'S representative (hereinafter referred to as the OR) is: Theatre Director. This is the person to contact if there are any questions or problems regarding the use of the THEATRE. The OR can be contacted at: (616) 527-3860.

16. CLEANING/ DAMAGE DEPOSIT: The USER shall give the OWNER a cleaning/damage deposit of \$ 500.00 (combined with #13 above) at the time the Agreement is signed. The OWNER and the USER will inspect the theatre after the USER has completed its use of the THEATRE. If the THEATRE is clean and undamaged the damage deposit shall be returned to the USER. If the THEATRE is not clean and/or is damaged, the cleaning/damage deposit shall be forfeited. Furthermore, if the costs to clean and/or repair the THEATRE exceed the amount of the damage deposit, the USER is responsible for those additional costs incurred by the OWNER. For any event of 150 patrons or more in attendance, \$100 will be automatically withheld from the cleaning deposit for professional cleaning services.

17. TICKETING SERVICES: The OWNER shall provide the USER with ticketing services and associated marketing and promotions services upon request at competitive costs. Fees for ticketing, marketing and promotions must be negotiated when the CONTRACT is signed. **See Theatre Leasing Rates** and Item #21 below for more information.

18. **POLICIES and PROCEDURES**: The USER shall abide by all Policies and Procedures which the OWNER has established regarding the use of the THEATRE. These Policies and Procedures (copy attached) are an integral part of this Agreement, and have the same power and effect as every other part of this Agreement.

19. COSTS: The costs for the use of the THEATRE, as requested by the USER in paragraphs 1 and 2 of this Agreement, are as follows:

a) Rehearsal: _____ days at \$ _____ per day (USER will be charged only for days used)	\$ _____
b) Performance: <u>1</u> day(s) at \$ <u>500.00</u> per day	\$ <u>500.00</u>
c) Other use: _____ day(s) at \$ _____ per day	\$ _____
d) Ticketing, marketing and promotions	\$ <u>TBD</u>
e) Light and Sound Technician	\$ <u>100.00</u>
f) Projector Operator	\$ _____
g) Cleaning/Damage deposit (partially or fully refundable):	\$ _____
h) Rental deposit (refundable):	\$ _____

Deposit Subtotal (f + g)	\$ <u>600.00</u>
--------------------------	------------------

Total Fees

\$ _____

20. PAYMENTS:

- a) The cleaning/damage deposit and the rental deposit are due when this Agreement is signed. These costs amount to \$ NA.
- b) The payment for rehearsal day(s), performance day(s), and other use day(s) is due 3 days prior to the first day of use. If, for any reason, the USER fails to pay this amount within the prescribed time, this Agreement may be terminated at the sole discretion of the OWNER. If the OWNER terminates this Agreement for this reason, the Rental deposit is forfeited. Rental/Damage Deposit will be retained for Performance Charge if no damage is verified.
- c) Return of the Rental Deposit and/or the Damage Deposit, if appropriate under the terms of this Agreement, shall occur within three (3) days after the last use of the THEATRE by the USER.

21. TICKETING: USER will be responsible for all on-site THEATRE box office sales and all ticket sales UNLESS USER requests ticketing service be provided by OWNER.

22. ONLINE TICKET SALES: At USER'S request, OWNER will provide event online ticket sales and manage the event online box office for USER for a fee of 7% per ticket sold through OWNER'S online ticket service.

The following will apply to all online ticket sales provided by OWNER:

- a) All revenue from online ticket sales will be deposited into accounts owned and managed by OWNER. OWNER will distribute appropriate online ticket sales revenue (less ticket fees) to USER no more than three (3) business days after the event or performance.
- b) Online ticket sales will be initiated by OWNER on a date designated by USER, after the damage deposit and the rental deposit are submitted and this Agreement is signed.
- c) In the event of cancellation (See Item 14), OWNER will immediately suspend all online ticket sales.
- d) If the OWNER cancels the event for reasons stated in Item 14, the OWNER will work with the USER to notify ticketed customers and will transfer purchased tickets to the rescheduled date.
- e) If the USER cancels the event, or if the OWNER cancels the event after the USER fails to meet payment deadlines or guidelines for lease of the THEATRE, the OWNER will work with USER to notify ticketed customers and will reimburse the USER for appropriate ticket sales revenue (less ticket fees) not more than 10 (ten) days following cancellation.
- f) In the event of cancellation, neither the THEATRE nor the OWNER shall be responsible for refunding online (or other) ticket customers or crediting customer PayPal accounts or customer credit cards for ticket sales.

23. PROMOTIONS: OWNER shall not be responsible for any promotions, marketing, or advertising for USER'S performance unless agreed to and verified by this contract.

USER should be prepared to share promotional materials, including photos, bios, and performance information with OWNER for promotional purposes.

24. INTEREST and PENALTIES: Interest shall accrue, at the maximum legal rate allowable, on all payments which are more than seven (7) days late.

25. ENTIRE AGREEMENT: This Agreement, including the Policies and Procedures (attached), is the entire agreement of the parties, and there are no oral representations, warranties, or promises which pertain to this Agreement.

26. COURT OPINIONS: In the event any provision of this Agreement shall be held invalid or unenforceable by any court of competent jurisdiction, such holding shall not be held to invalidate or render unenforceable any other provision hereof.

27. TIME IS OF THE ESSENCE: Time, especially the time of payment of monies from the USER to the OWNER, shall be the essence of this Agreement.

28. DUPLICATE ORIGINALS: This Agreement is executed in duplicate originals.

This Agreement is entered into by the parties on the _____ day of _____, in the year _____ in Ionia, Michigan and is fully performable in Ionia County, Michigan. As evidenced by the signatures below, all parties have read and agree to all items contained in this Agreement and the Policies & Procedures attached hereto.

OWNER
CITY OF IONIA
IONIA THEATRE
P.O. Box 242
Ionia, MI 48846

By:
Title: Theatre Director

Phone: (616) 527-3860
gferguson@ci.ionia.mi.us

USER

Printed Name: _____ Carol Hanulcik, Ionia County Commission on Aging _____

Signature: _____

Title: _____ Director _____

Phone: _____ (616) 527-5365 _____

Email: _____ chanulcik@ioniacount.org _____

REQUEST FOR DISCUSSION/ACTION

Request approval to remove Tim Dame as an authorized person on our Milestone Wealth Management Corporate resolution and add Bernadette Blonde.

November 12th 2024

CONTACT:

Bernadette Blonde, Finance Director

DESCRIPTION:

Milestone Wealth Management requires an updated corporate resolution. Current authorized individuals listed are Patrick Jordan, Judith Clark and Tim Dame. We would like to remove Tim Dame and add Berandette Blonde. Authorized individuals have the power to place transactions in the account, typically that has been for cash withdrawals, but could be investment transactions as directed by the board.

OTHER DEPARTMENTS/AGENCIES AFFECTED:

none

FINANCIAL ANALYSIS:

none

LEGAL REVIEW:

none

DEADLINE:

[Click here to enter text.](#)

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

I move to approve the removal of Tim Dame and the addition of Bernadette Blonde on Milestone Wealth Corporate resolution.

DEPARTMENT HEAD RECOMMENDATION:

None

ADMINISTRATOR'S RECOMMENDATION:

Administrator approves this recommendation.

☐ This is an update to an existing account

Corporate and Unincorporated Organization Resolution

Use this form to authorize an account to be opened in the name of the Corporation or Unincorporated Organization ("Company") with National Financial Services LLC ("NFS"), and establish, add, or change those officers or individuals authorized by Resolution to transact business on the account.

Helpful to Know

- Complete all applicable sections of this form.
- The authorized individuals named on this form will have the authority to act in all capacities to trade and perform account maintenance. For more information, refer to the Resolutions.

1. Account Information

Enter full entity name as evidenced by the relevant formation document (e.g., trust document, partnership agreement, corporate resolution).

* For foreign entities ONLY.

Please note: Foreign individuals should check the SSN/ITIN box when providing their Taxpayer ID Number. Foreign entities should check the EIN/TIN box when providing their Taxpayer ID Number.

Check all that apply.

Entity Name		
COUNTY OF IONIA PENSION PLAN		
Social Security/Taxpayer ID Number	Required	Country of Organization
	☐ SSN/ITIN ☐ EIN/TIN	
Type of Government-Issued ID*	ID Number*	
State/Country of ID Issuance*	ID Issuance Date*	ID Expiration Date*

Entity is a(n): ☐ Accredited Investor ☐ U.S. Registered Broker-Dealer ☐ U.S. Registered Investment Advisor ☐ U.S. Registered Investment Company

Legal Address

Cannot be a P.O. Box or Mail Drop.

Address Line 1		Address Line 2	
101 W MAIN ST			
City	State/Province	Zip/Postal Code	Country
IONIA	MI	48846	

Mailing Address

☐ Same as Legal Address

Complete only if different from Legal Address above.

Address Line 1		Address Line 2	
101 W MAIN ST			
City	State/Province	Zip/Postal Code	Country
IONIA	MI	48846	

Type of Organization

Check one.

- ☐ Corporation
☐ Unincorporated Organization

2. Certification *Authorizes an account to be opened in the name of the Company with NFS.*

Provide the name of President, Secretary, or other Authorized Individual. This person must also sign in the Resolution section.

First Name	Middle Name	Last Name
Title		

I hereby certify the following:

- A. that the Company identified above is duly organized and exists under the laws of the state of

State

 and has the power to take the action called for by the resolutions on this form.
- B. that the resolutions on this form were duly adopted by the Board of Directors or Governing Body of said Company at a meeting held on:

Date MM DD YYYY

at which a quorum of said Board of Directors was present and acting throughout; that no action has been taken to rescind or amend said resolutions; and, that the same are now in full force and effect and do not conflict with the by-laws of said Company as stated in

Name of Document under which Organization is Operating

- C. that each of the following, named individuals, has been duly elected (if applicable), is now legally holding the office set under his/her name, and that any one of them acting individually, is authorized to establish the account in the name of the Company with National Financial Services ("NFS"). Each individual is also authorized to purchase, trade, sell (including short sales in margin accounts), assign, withdraw, transfer and/or deliver any and all stocks, bonds, options, or any other assets or securities, listed or unlisted and to establish check-writing and other account-related services in the designated accounts.
- D. that the resolutions are not contrary to any provision in the charter or by-laws of this Company, and that I have been authorized to make this certification to NFS on behalf of this Company.
- E. that any information given on this account agreement is subject to verification and authorizes my Broker-Dealer and/or NFS to obtain a credit or other financial responsibility report with respect to the registered account owner as well as any individual authorized to transact business on behalf of the registered account owner. The undersigned is authorized to express the consent of such authorized individuals to obtain a report, and that such individuals have been notified of the possibility thereof. Upon written request, my Broker-Dealer will provide the name and address of the credit reporting agency used.

3. Authorized Entity *if any*

Provide information on any entity that is authorized on the account. If completing this section, you will be required to submit additional documentation. Ask your investment representative what documentation is needed.

Entity Information

Enter full entity name as evidenced by the relevant formation document (e.g., trust document, partnership agreement, corporate resolution).

* For foreign entities ONLY.

Please note: Foreign individuals should check the SSN/ITIN box when providing their Taxpayer ID Number. Foreign entities should check the EIN/TIN box when providing their Taxpayer ID Number.

If providing an SSN, ensure that the person who is associated with the SSN is listed on this form.

Entity/Trust Name		
Social Security/Taxpayer ID Number	Required ☐ SSN/ITIN ☐ EIN/TIN	Country of Organization
Type of Government-Issued ID*	ID Number*	
State/Country of ID Issuance*	ID Issuance Date*	ID Expiration Date*

Check all that apply. ► Entity is a(n): ☐ Accredited Investor ☐ U.S. Registered Broker-Dealer ☐ U.S. Registered Investment Advisor ☐ U.S. Registered Investment Company

continued on next page

3. Authorized Entity *if any continued*

Cannot be a P.O. Box
or Mail Drop.

Legal Address

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

Mailing Address ☐ Same as Legal Address

Complete only if
different from Legal
Address above.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

4. Authorized Individual Information

First Authorized Individual ☐ Sole Officer *Check if applicable.*

Enter full name as
evidenced by a
government-issued,
unexpired document (e.g.,
driver's license, passport,
permanent resident card).

* For foreign entities ONLY.

Please note: Foreign
individuals should check
the SSN/ITIN box when
providing their Taxpayer ID
Number. Foreign entities
should check the EIN/TIN
box when providing their
Taxpayer ID Number.

**A control person is an
individual with significant
responsibility for managing
the legal entity. An entity
owner is each individual,
if any, who, directly or
indirectly, through any
contract, arrangement,
understanding, relationship
or otherwise, owns 25
percent or more of the
equity interests of the legal
entity opening the account.

First Name	Middle Name	Last Name
PATRICK SEAN JORDAN		
Date of Birth MM DD YYYY	Email	
Primary Phone	Secondary Phone	

Are you a control person?** ☐ Yes ☐ No

Are you an entity owner?** ☐ Yes ☐ No

Business Title <i>complete if applicable</i>		
Social Security/Taxpayer ID Number	Required	Country of Citizenship
	☐ SSN/ITIN ☐ EIN/TIN	
Type of Government-Issued ID*	ID Number*	
State/Country of ID Issuance*	ID Issuance Date*	ID Expiration Date*

Cannot be a P.O. Box
or Mail Drop.

Legal Address

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

Mailing Address ☐ Same as Legal Address

Complete only if
different from Legal
Address above.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

continued on next page

4. Authorized Individual Information *continued*

Income Source, Affiliations and Associations *Industry regulations require us to ask for this information.*

Check one and
provide information.
Provide Income Source if
retired or not employed.

☐ Employed	☐ Retired	☐ Not Employed	
Occupation	Income Source	Employer Name	
Address			
City	State/Province	Zip/Postal Code	Country

Check all that apply and
provide information.

- ☐ You are, or an immediate family/household member is, a senior foreign political figure.
- ☐ You are, your spouse, or any of your relatives (including parents, in-laws and/or dependents, etc.), living in your home (at the same address), is a member of the board of directors, is a 10% shareholder, or is a policy-making officer or can direct corporate management of policies of a publicly traded company (an "Affiliate"). You must provide the information below:

Company Name	CUSIP or Symbol
--------------	-----------------

- ☐ Check this box if any of these scenarios apply to you. You are registered with or employed by a Financial Industry Regulatory Authority ("FINRA") member firm ("associated person"), you are the spouse of an associated person, you are a child who resides in the same household or is financially dependent on the associated person, you are related to an associated person who has control over your account or an associated person materially contributes financial support to you and has control over your account, or you are affiliated with or employed by FINRA, any other self-regulatory organization ("SRO") or a municipal securities dealer.

- ☐ Same as employer above. *If different, provide the information below.*

Company Name			
Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

continued on next page

4. Authorized Individual Information *continued*

Second Authorized Individual

Enter full name as evidenced by a government-issued, unexpired document (e.g., driver's license, passport, permanent resident card).

* For foreign entities ONLY.

Please note: Foreign individuals should check the SSN/ITIN box when providing their Taxpayer ID Number. Foreign entities should check the EIN/TIN box when providing their Taxpayer ID Number.

**A control person is an individual with significant responsibility for managing the legal entity. An entity owner is each individual, if any, who, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, owns 25 percent or more of the equity interests of the legal entity opening the account.

First Name	Middle Name	Last Name
Bernadette A Blonde		
Date of Birth MM DD YYYY	Email	
Primary Phone	Secondary Phone	
Are you a control person?** ☐ Yes ☐ No		
Are you an entity owner?** ☐ Yes ☐ No		
Business Title <i>complete if applicable</i>		
Social Security/Taxpayer ID Number	Required	Country of Citizenship
	☐ SSN/ITIN ☐ EIN/TIN	
Type of Government-Issued ID*	ID Number*	
State/Country of ID Issuance*	ID Issuance Date*	ID Expiration Date*

Legal Address

Cannot be a P.O. Box or Mail Drop.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country
	MI		

Mailing Address ☐ Same as Legal Address

Complete only if different from Legal Address above.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

Income Source, Affiliations and Associations *Industry regulations require us to ask for this information.*

Check one and provide information. Provide Income Source if retired or not employed.

☐ Employed	☐ Retired	☐ Not Employed	
Occupation	Income Source	Employer Name	
Address			
City	State/Province	Zip/Postal Code	Country

continued on next page

4. Authorized Individual Information *continued*

Check all that apply and provide information.

- ☐ You are, or an immediate family/household member is, a senior foreign political figure.
- ☐ You are, your spouse, or any of your relatives (including parents, in-laws and/or dependents, etc.), living in your home (at the same address), is a member of the board of directors, is a 10% shareholder, or is a policy-making officer or can direct corporate management of policies of a publicly traded company (an "Affiliate"). You must provide the information below:

Company Name	CUSIP or Symbol

- ☐ Check this box if any of these scenarios apply to you. You are registered with or employed by a Financial Industry Regulatory Authority ("FINRA") member firm ("associated person"), you are the spouse of an associated person, you are a child who resides in the same household or is financially dependent on the associated person, you are related to an associated person who has control over your account or an associated person materially contributes financial support to you and has control over your account, or you are affiliated with or employed by FINRA, any other self-regulatory organization ("SRO") or a municipal securities dealer.
- ☐ Same as employer above. *If different, provide the information below.*

Company Name			
Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

continued on next page

4. Authorized Individual Information *continued*

Third Authorized Individual

Enter full name as evidenced by a government-issued, unexpired document (e.g., driver's license, passport, permanent resident card).

* For foreign entities ONLY.

Please note: Foreign individuals should check the SSN/ITIN box when providing their Taxpayer ID Number. Foreign entities should check the EIN/TIN box when providing their Taxpayer ID Number.

**A control person is an individual with significant responsibility for managing the legal entity. An entity owner is each individual, if any, who, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, owns 25 percent or more of the equity interests of the legal entity opening the account.

First Name	Middle Name	Last Name
JUDITH A CLARK		
Date of Birth MM DD YYYY	Email	
Primary Phone	Secondary Phone	
Are you a control person?** ☐ Yes ☐ No		
Are you an entity owner?** ☐ Yes ☐ No		
Business Title <i>complete if applicable</i>		
Social Security/Taxpayer ID Number	Required	Country of Citizenship
	☐ SSN/ITIN ☐ EIN/TIN	
Type of Government-Issued ID*	ID Number*	
State/Country of ID Issuance*	ID Issuance Date*	ID Expiration Date*

Legal Address

Cannot be a P.O. Box or Mail Drop.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country
	MI		

Mailing Address ☐ Same as Legal Address

Complete only if different from Legal Address above.

Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

Income Source, Affiliations and Associations *Industry regulations require us to ask for this information.*

Check one and provide information. Provide Income Source if retired or not employed.

☐ Employed	☐ Retired	☐ Not Employed	
Occupation	Income Source	Employer Name	
Address			
City	State/Province	Zip/Postal Code	Country

continued on next page

4. Authorized Individual Information *continued*

Check all that apply and provide information.

- ☐ You are, or an immediate family/household member is, a senior foreign political figure.
- ☐ You are, your spouse, or any of your relatives (including parents, in-laws and/or dependents, etc.), living in your home (at the same address), is a member of the board of directors, is a 10% shareholder, or is a policy-making officer or can direct corporate management of policies of a publicly traded company (an "Affiliate"). You must provide the information below:

Company Name	CUSIP or Symbol
--------------	-----------------

- ☐ Check this box if any of these scenarios apply to you. You are registered with or employed by a Financial Industry Regulatory Authority ("FINRA") member firm ("associated person"), you are the spouse of an associated person, you are a child who resides in the same household or is financially dependent on the associated person, you are related to an associated person who has control over your account or an associated person materially contributes financial support to you and has control over your account, or you are affiliated with or employed by FINRA, any other self-regulatory organization ("SRO") or a municipal securities dealer.

- ☐ Same as employer above. *If different, provide the information below.*

Company Name			
Address Line 1		Address Line 2	
City	State/Province	Zip/Postal Code	Country

5. Control Person

If different from one of the Authorized Individuals named above, please complete this section below with the entity's control person's information. Please note, they will not be given signing privileges. *Note: A control person is an individual with significant responsibility for managing the legal entity.*

*An entity owner is each individual, if any, who, directly or indirectly, through any contract, arrangement, understanding, relationship or otherwise, owns 25 percent or more of the equity interests of the legal entity opening the account.

First Name		Middle Name	Last Name	
Date of Birth MM DD YYYY		Email		
Primary Phone		Secondary Phone		Are you an entity owner?*
				☐ Yes ☐ No
Country of Citizenship				
Required ☐ SSN/ITIN ☐ EIN/TIN	Social Security/Taxpayer ID Number		Type of Government-Issued ID	ID Number
State/Country of ID Issuance		ID Issuance Date	ID Expiration Date	

Legal Address

Cannot be a P.O. Box or Mail Drop.

Address			
City	State/Province	Zip/Postal Code	Country

Mailing Address ☐ Same as Legal Address

Complete only if different from Legal Address above.

Address			
City	State/Province	Zip/Postal Code	Country

continued on next page

5. Control Person *continued*

Check all that apply and provide information.

- ☐ You are, or an immediate family/household member is, a senior foreign political figure.
- ☐ You are a control person or affiliate or an immediate family/household member of a control person or associate of a publicly traded company under SEC Rule 144. *This would include, but is not limited to, a director, 10% shareholder, policy-making officer, and members of the board of directors.*

Company Name	CUSIP or Symbol
--------------	-----------------

- ☐ Check this box if any of these scenarios apply to you. You are registered with or employed by a Financial Industry Regulatory Authority ("FINRA") member firm ("associated person"), you are the spouse of an associated person, you are a child who resides in the same household or is financially dependent on the associated person, you are related to an associated person who has control over your account or an associated person materially contributes financial support to you and has control over your account, or you are affiliated with or employed by FINRA, any other self-regulatory organization ("SRO") or a municipal securities dealer.

☐ Same as employer above. *If different, provide the information below.*

Company Name			
Address			
City	State/Province	Zip/Postal Code	Country

6. Entity Owner(s)

Complete the following for any individual who directly or indirectly owns 25% or more equity interests of the legal entity on this account, if not previously named above. Please Note, they will not be given signing privileges.

Owner 1

Ownership Stake %

First Name		Middle Name	Last Name	
Date of Birth MM DD YYYY	Primary Phone		Secondary Phone	
Country of Citizenship				
Required ☐ SSN/ITIN ☐ EIN/TIN	Social Security/Taxpayer ID Number		Type of Government-Issued ID	ID Number
State/Country of ID Issuance	ID Issuance Date	ID Expiration Date		

Legal Address

Cannot be a P.O. Box
or Mail Drop.

Address			
City	State/Province	Zip/Postal Code	Country

continued on next page

6. Entity Owner(s) *continued*

Owner 2

Ownership Stake
%

First Name		Middle Name	Last Name	
Date of Birth MM DD YYYY		Primary Phone		Secondary Phone
Country of Citizenship				
Required ☐ SSN/ITIN ☐ EIN/TIN	Social Security/Taxpayer ID Number		Type of Government-Issued ID	ID Number
State/Country of ID Issuance	ID Issuance Date	ID Expiration Date		

Legal Address

Cannot be a P.O. Box
or Mail Drop.

Address			
City	State/Province	Zip/Postal Code	Country

Owner 3

Ownership Stake
%

First Name		Middle Name	Last Name	
Date of Birth MM DD YYYY		Primary Phone		Secondary Phone
Country of Citizenship				
Required ☐ SSN/ITIN ☐ EIN/TIN	Social Security/Taxpayer ID Number		Type of Government-Issued ID	ID Number
State/Country of ID Issuance	ID Issuance Date	ID Expiration Date		

Legal Address

Cannot be a P.O. Box
or Mail Drop.

Address			
City	State/Province	Zip/Postal Code	Country

continued on next page

6. Entity Owner(s) *continued*

Owner 4

Ownership Stake %

First Name		Middle Name	Last Name	
Date of Birth MM/DD/YYYY		Primary Phone		Secondary Phone
Country of Citizenship				
Required ☐ SSN/ITIN ☐ EIN/TIN	Social Security/Taxpayer ID Number		Type of Government-Issued ID	ID Number
State/Country of ID Issuance	ID Issuance Date	ID Expiration Date		

Legal Address

Cannot be a P.O. Box
or Mail Drop.

Address			
City	State/Province	Zip/Postal Code	Country

7. Resolutions

Customer Identification Program Notice: To help the government fight financial crimes, Federal regulation requires your Broker-Dealer to obtain your name, date of birth, address, and a government-issued ID number before opening your account, and to verify the information. In certain circumstances, the Clearing Firm or your Broker-Dealer may obtain and verify comparable information for any person authorized to make transactions in an account. Also, Federal regulation requires your Broker-Dealer to obtain and verify the beneficial owners and control persons of legal entity customers, as applicable. Requiring the disclosure of key individuals who own or control a legal entity helps law enforcement investigate and prosecute crimes. Your account may be restricted or closed if the Clearing Firm or your Broker-Dealer cannot obtain and verify this information. The Broker-Dealer or the Clearing Firm will not be responsible for any losses or damages (including, but not limited to, lost opportunities) that may result if your account is restricted or closed.

Certified copy of certain resolutions adopted by the board of directors or governing body or the members whereby the establishment and maintenance of trading accounts has been authorized. Resolved:

First: That the individuals listed in Section 4 of this form are, and each of them hereby is, authorized on behalf of this Company to establish and maintain one or more accounts which may be margin accounts with the Broker-Dealer and National Financial Services "NFS." The account(s) will be used for the purpose of purchasing, investing in, or otherwise acquiring, selling (including short sales in margin accounts), possessing, transferring, exchanging, or otherwise disposing of, or turning to account of, or realizing upon, and generally dealing in and with any and all forms of securities including, but not limited to, shares, stocks, bonds, debentures, notes, scrip, participation certificates, rights to subscribe, certificates of deposit, mortgages, evidences of indebtedness, commercial paper, certificates of indebtedness and certificates of interest of any and every kind and nature whatsoever, secured or unsecured, whether represented by trust, participating and/or other certificates or otherwise.

The fullest authority at all times with respect to any such commitment or transaction, deemed by any of the officers and/or agents to be proper in connection with, is hereby

conferred, including authority (without limiting the generality of the foregoing) to give written or oral instructions to NFS with respect to transactions.

The "authorized individuals" named in Section 4 are authorized to borrow money and securities and to borrow such money and securities from or through NFS and to secure repayment thereof with the property of the Company.

The authorized individuals may bind and obligate the Company to and for the carrying out of any contract, arrangement, or transaction, which is entered into by any officer and/or agent for and on behalf of the Company with or through NFS. The authorized individuals may pay by checks, and/or drafts drawn on the funds of the Company such sums as may be necessary in connection with any of the said accounts.

The authorized individuals may deliver securities and contracts to NFS and deliver securities to and deposit funds with NFS.

The authorized individuals may order the transfer or delivery of securities to any other person whatsoever, and/or to order the transfer of record of any securities, to any name

selected by any of the said officers or agents, affix the corporate seal to any documents or securities to any name selected by any of the said officers or agents and affix the corporate seal to any documents or agreements, or otherwise to endorse any securities and/or contracts in order to pass title.

The authorized individuals may direct the sale or exercise any rights with respect to any securities and sign for the Company all releases, powers of attorney, trading authorizations, Margin Agreements, Options Contracts and/or other documents in connection with any such account, and to agree to any terms or conditions to control any account.

The authorized individuals may direct NFS to surrender any securities to the proper agent or party for the purpose of effecting any exchange or conversion, or for the purpose of deposit with any protective or similar committee.

The authorized individuals may accept delivery of any securities and appoint any other person or persons to do any and all things which any of the said officers and/or agents is hereby empowered to do.

continued on next page

7. Resolutions *continued*

Second: That NFS may deal with all of the persons directly or indirectly by the foregoing resolution empowered, as though they were dealing with the Company directly.

Third: That the Secretary of the Company is hereby authorized, empowered and directed to certify, under the seal of the Company, or otherwise, to NFS:

- A. A true copy of these resolutions
- B. Specimen signatures of each and every person by these resolutions empowered
- C. A certificate (which, if required by NFS, shall be supported by an opinion of the general counsel of the Company, or other counsel satisfactory to NFS) that the Company exists, that its charter empowers it to transact the business by these resolutions, and that no limitation has been imposed upon such powers by the by-laws or otherwise.

Fourth: That NFS may rely upon any certification within these resolutions, NFS receives written notice of a change in or rescission of authority, no other form of notice is acceptable, nor shall the fact that any individual previously authorized ceases to be an officer of the Company or becomes an officer under some other title, in any way affect the powers hereby conferred. The failure to supply NFS with written notification of changes does not invalidate any transaction if the transaction is in accordance with authority actually granted.

Fifth: That in the event of any change in the office or powers of persons empowered, the Secretary shall notify changes to NFS in writing. When received, NFS will terminate the powers of the persons previously authorized, and to empower the persons taking the place of the previous persons.

Sixth: That the foregoing resolutions and the certificates furnished to NFS by the Secretary of the Company are made irrevocable until written notice of the revocation has been received by NFS.

Seventh: That the Company and its officers indemnify and hold NFS harmless from any claim, loss, expense or other liability for effecting any transactions and acting upon any instructions given by the officers or Secretary of the Company.

Signature for Corporation and Unincorporated Organization

This certification must be signed by the President, Secretary or other authorized individual named in the Certification section. The individual signing below certifies that the information provided on this form is true, accurate, and complete.

Print Authorized Individual Name <i>Full First, Middle, Last Name</i>	
Authorized Individual Signature	Date <i>MM - DD - YYYY</i>
SIGN X	

For Correspondent Use Only

I _____, authorized individual for the Broker-Dealer, have reviewed the foregoing and hereby certify to NFS that (i) Broker-Dealer has performed the required due diligence of the account documentation pursuant to Broker-Dealer's obligation as set forth in the clearing agreement between NFS and Broker-Dealer; and (ii) nothing in this Corporate and Unincorporated Resolution conflicts with the applicable business certification document..

Authorized Individual Signature <i>for Broker-Dealer</i>	Broker-Dealer	Date <i>MM - DD - YYYY</i>
	Commonwealth Financial Network	

**IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION**

Title: Replace Tree Bucket Truck
Date: November 12, 2024

CONTACT: Linda Pigue, Road Dept. Managing Director & Wes Shafer, Fleet Supervisor

DESCRIPTION:

The Road Department needs to replace the bucket truck used by our tree crew. The existing 2007 International bucket truck has mileage of 114,002 miles and a 55-foot boom. This truck was purchased used in 2017 for \$30,000. The truck and boom base have a significant amount of rust and are going to need significant repairs. We have located a used bucket truck in Illinois. The truck is a 2019 Freightliner with a mileage reading of 15,729 miles. It also has a 2019 75-foot Altec boom with PTO operating hours of 1,005 hours. The asking price on this truck is \$169,500 versus the estimated cost of \$350,000 for a new truck. The Road Department 2025 budget included \$350,000 to replace our existing Tree Truck. In addition, the lead time to get a new bucket truck is 8 months or longer. If the Board authorizes the Road Department to purchase the truck, our Fleet Supervisor & Tree Crew Lead Worker will travel to Clinton, Illinois and inspect the truck. If they find it to be satisfactory, they will pay for the truck and drive it back to Ionia.

OTHER DEPARTMENTS/AGENCIES AFFECTED:

None

FINANCIAL ANALYSIS:

The cost of the used tree truck will not exceed \$169,500. The Department's 2025 approved budget included \$350,000 for purchasing a new tree truck. The Finance Department has stated that they would do 2024 & 2025 budget amendments to accommodate purchasing the truck in 2024. The Road Department has sufficient cash to cover the purchase price of \$169,500

LEGAL REVIEW: N/A

DEADLINE:

November 12, 2024

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

Request authorization for the Road Department's Fleet Supervisor and Tree Crew Lead Worker to travel to Clinton, Illinois; inspect the truck and boom; and if they deem it to satisfactory, purchase the truck for a cost not to exceed \$169,500.

ADMINISTRATOR'S RECOMMENDATION:

Administrator recommends approval.

Linda,

Here are some specs and information on the bucket/tree truck that we are looking at possibly purchasing.

Truck Specifications

Year: 2019

Make: Freightliner

Model: M2 106

Engine: Cummings 6.7 diesel

Transmission: 6 speed Allison automatic

Mileage: 15,729

Boom Specifications

Year: 2019

Make: Altec

Model: LRV 60/70 with Altec energy management system

Working Height: 75'

PTO Hours: 1,005

Final Sale Price

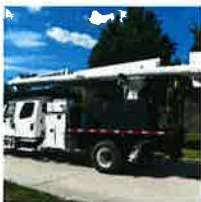
\$169,500 (with no additional fees added)

This truck new would cost around \$350,000 and a build time of 8 months or longer

This was currently a lease truck by a city in Texas, and was used as a tree truck. It is now being offered for sale by a dealer located in Illinois (Schmidy's Machinery) They have done a complete inspection and service on both the truck and boom, it will come with a current DOT, electrical and aerial boom certification. We have currently secured the truck with a fully refundable \$1,000.00 security deposit which would be deducted from the sale price upon purchase.

\$169,500

Truck we are proposing
to buy if it passes our
inspection



Chad Rich and myself would perform a final inspection of the truck before making any final purchase, this could take up to 2-3 hours. I will be doing a full inspection of the truck, and Chad would be making sure that the truck and boom assembly will fit our needs as a tree truck. We would prefer to fly out and drive the truck back if purchased, they would pick us up at the airport located 30 minutes away in Bloomington IL, if the purchase does not go through, we would rent a car and drive back.

I believe that this would be a good way for us to go, it not only saves us money but also gives us a truck that we can put in service right away.

Dealer

Schmidy's Machinery

5293 US 51 Business

Clinton IL 61727

Central Illinois Regional Airport

3201 Circa Dr.

Bloomington IL 61704

Sincerely,

Wes Shafer

Fleet Supervisor

2024 Freightliner M2 106 Boom / Bucket Truck - 300HP



Year	2024
Category	Boom & Bucket Trucks
Manufacturer	Freightliner
Model	M2 106
Condition	New
Stock Number	RDVE1872
MLS Number	13047829
VIN	3ALDCXFE8RDVE1872

Engine

Horse Power	300 HP
Engine Manufacturer	Cummins
Engine Type	L9 D
Engine Size	L9 D
Fuel Type	Diesel

Drivetrain

Drive Type	4x4
Transmission Speeds	6 Speed

Body & Chassis

Suspension	Spring
Front Axle Weight	14000 lbs.
Rear Axle Weight	21000 lbs.
Wheel Base	190.0 in.

Wheels & Brakes

Brake Type	AIR
------------	-----

\$238,860 USD

Located in Union Grove, WI, US

Seller Information



[Custom Truck One Source](#)

7701 E 24 Hwy
Kansas City, MO 64125
United States
+18444768131

Notes

2024 Truck
Standard Cab

EQUIPMENT IN THE YEAR-END



CONSIGN
TODAY

Autobond

YOU
WANT



2023 Truck
only 45-65 height
for 13000



Photos (25)



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Bucket Trucks / Service Trucks



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USD

USD \$250,000



[Financial Calculator](#)

[Email Seller](#)

Machine Location: 7795 Little York Rd Houston, Texas 77016

Seller Information

[View Seller Information](#)

CraneWorks, Inc

Contact: CraneWorks Sales

Phone: (866) 578-4166

Houston, Texas 77016



(866) 578-4166



[Video Chat](#)

[Email Seller](#)

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General

Year

2023

Manufacturer

VERSALIFT

Model

VN555MHI

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Stock Number

BM-3790

Description**Features**

Versalift VN-555-MHI Non-Overcenter Bucket Truck

- Powerful Non-Overcenter Material Handler
- Truguard® Safety System Standard
- Simple Mechanical Linkage for Boom Compensation

INDUSTRIES SERVED: Electric Power Distribution, Electric Utilities

TYPE: Non-Overcenter

HEIGHT RANGE: 45ft - 65ft

MODEL SERIES: VN

Product Overview

- Working Height: 60.5 ft (18.4 m)
- Height to Bottom of Platform: 55.5 ft (16.9 m)
- Horizontal Reach: 42.8 ft (13 m)
- Stowed Travel Height: 12.3 ft (3.74 m)
- Platform Capacity: 700 lbs (318 kg)
- Platform Rotation: 90
- Insulated or Non-insulated: Insulated
- Material Handling: Yes

SPECIFICATIONS**HYDRAULIC SYSTEM**

Hydraulic Controls: Full Hydraulic

Operating Pressure: 3000 psi (210 kg/cm²)

Flow Rate: 12 gpm (45 lpm)

Filtration: 10 micron return | 100 mesh suction

System Type: Open Center

Power Source: PTO Pump

BOOM

Upper Boom Articulation: 192

Lower Boom Articulation: 120

Upper Boom Insulation Gap: 108 in (2.74 m)

Lower Boom Insulation Gap: 18 in (0.46 m)

Lower Boom Lift Eye Capacity: 2500 lbs (1133.98 kg)

Boom Rotation: Continuous

VEHICLE REQUIREMENTS

GVWR: 33,000 lbs (12700.52 kg)

Cab to Axle (minimum): 108 in (2.59 m)

MATERIAL HANDLING OPTIONS

Jib & Winch Capacity: 2000 lbs (907.18 kg)

Truck Mounted**Truck Year**

2024

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Truck Model	HV
-------------	----

VIN	3HAKFMMN3RL391273
-----	-------------------

Truck Engine

Horsepower	325 HP
------------	--------

Engine Manufacturer	Cummins
---------------------	---------

Truck Specific

Number of Rear Axles	Single
----------------------	--------

Gross Vehicle Weight Rating	Class 7: 26,001 - 33,000 pounds
-----------------------------	---------------------------------

Gross Vehicle Weight	33,000 lb
----------------------	-----------

Drive Side	Left Hand Drive
------------	-----------------

Capacities

Lift Capacity	700 lb
---------------	--------

Category Specific

Max Working Height	60 ft
--------------------	-------

Max Main Boom Length	5 ft
----------------------	------

[See All Bucket Trucks / Service Trucks From Seller](#)

[See All Cranes From Seller](#)

Recommended For You

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2018 TEREX TM125 MOUNTED ON 2018 FREIGHTLINER BUSINESS CLASS M2 112

USD **USD \$283,000**

Machine Location: - [Granbury, Texas 76048](#)

Seller Information

NuVolt Group

Contact: Jordan Flittie

Phone: **(602) 354-9478**

Scottsdale, Arizona 85260

(602) 354-9478

Video Chat

2018
w/ 125 foot
boom



[Hide Thumbnails](#)

Description

This 2018 Freightliner Bucket Truck, equipped with the Terex TM125 aerial device, is the perfect choice for professionals in need of a high-reaching, dependable workhorse. Built on the sturdy and reliable Freightliner chassis, this truck is powered by a robust diesel engine that delivers the power and performance required for demanding jobs in utilities, telecommunications, and tree care services. The Terex TM125 offers an impressive working height of 125 feet, making it ideal for projects that require extended vertical reach. The spacious bucket platform is designed for safety and efficiency, featuring a high load capacity and smooth controls for precise operation. The truck's hydraulic outriggers provide stability during operation, ensuring safe and steady performance even at full extension. The insulated boom adds an extra layer of protection, making it particularly suitable for electrical work. The utility body is equipped with multiple lockable compartments, providing ample and secure storage for tools and equipment. Inside the cab, operators will enjoy ergonomic seating, climate control, and intuitive controls that reduce fatigue and enhance productivity. Meticulously maintained and ready for immediate deployment, this 2018 Freightliner Bucket Truck with the Terex TM125 is an outstanding addition to any fleet. 2018 Freightliner M2 112

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Specifications

Year	2018	Manufacturer	TEREX
Model	TM125	Condition	Used
Stock Number	8259	Truck Year	2018
Truck Manufacturer	FREIGHTLINER	Truck Model	BUSINESS CLASS M2 112
Mileage	19,000 mi	Engine Manufacturer	Detroit
Fuel Type	Diesel	Max Working Height	130 ft
Outriggers	Yes		

[Show As Paragraph](#)

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**IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION**

Title: Auction - Road Department Surplus Equipment
Date: November 12, 2024

CONTACT: Linda Pigue, Road Dept. Managing Director & Wes Shafer, Fleet Supervisor

DESCRIPTION:

The Road Department needs to dispose of additional surplus equipment. We would like to include it on Miedema's Rangerbid November 26, 2024, on-line auction. A list of the items to be auctioned is attached.

OTHER DEPARTMENTS/AGENCIES AFFECTED:

None

FINANCIAL ANALYSIS:

Rangerbid does not charge the Road Department for their services.

LEGAL REVIEW: Not applicable.

DEADLINE:

November 12, 2024

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

Request the Board authorize disposal of Road Department surplus equipment

ADMINISTRATOR'S RECOMMENDATION:

Administrator recommends approval.

Surplus items for the upcoming auction to be held Nov, 26-2024 by Miedema's Rangerbid

#1 Quantity of ten overhead doors that were replaced with new doors in September of 2024

The overhead doors are all in rough shape and may need new track and springs to be operational again.

#2 Miscellaneous radiant heater parts from the truck barn that were replaced in September of 2024

#3 Two Dodge Ram pickups. 1500 series, year 2010

Both trucks are being sold as is for parts or repair

#4 Two Stihl pruning pole saws

Being sold for parts or repair

#5 Two Stihl chain saws

Being sold for parts or repair

#6 One Stihl chop saw

Being sold for parts or repair

**IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION**

Title: Install Radiant Heat System Jordan Lake Truck Barn
Date: November 12, 2024

CONTACT: Linda Pigue, Managing Director

DESCRIPTION:

Three (3) of four (4) furnaces at the Jordan Lake Truck Barn have cracked Heat Exchangers. The Road Department obtained 2 quotes for replacing the furnaces or installing a new Radiant Heating System. Based on the type of building and its use, a Radiant Heating System would be more efficient. In addition, Consumers Energy has a rebate program that would help offset the cost of a new system. It is estimated that the more efficient heating system would pay for the cost, net of rebate, in 5 years. We are recommending the Road Department replace the existing heating system at the Jordan Lake Truck Barn and have a new Radiant Heating System installed.

OTHER DEPARTMENTS/AGENCIES AFFECTED: None

FINANCIAL ANALYSIS:

The Radiant Heating system is eligible for a Consumers Energy Rebate of \$7,245 if installed, paid for and a receipt presented to Consumers Energy by November 30, 2024. The manufacturer, GordonRay, will complete and submit the rebate application along with proof of payment to Consumers Energy. The net cost of \$18,125 (\$25,370 less \$7,245rebate) will be recovered in 5 Years.

LEGAL REVIEW: None

DEADLINE:

November 12, 2024

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

Request Board authorization to accept Wilson Heating's quote for \$25,370.

ADMINISTRATOR'S RECOMMENDATION:

Administrator recommends approval.

Description	ESI	ESI	Wilson	Wilson
	Forced Air	Radiant Heat	Forced Air	Radiant Heat
(2) Forced Air 175,000 BTU & 2 250,000 BTU	\$ 35,600.00			
(4) Superior Radiant Tube Heaters		\$ 37,800.00		
(1) Reznor 225,000 BTU & (2) 175,000 BTU			\$ 13,275.00	
(4) Gordon Ray BH-175 Tube Hwaters				\$ 25,370.00
Consumers Energy Rebate				\$ (7,245.00)
Total	\$ 35,600.00	\$ 37,800.00	\$ 13,275.00	\$ 18,125.00



1129 N State Road
Ionia MI 48846
(616) 527-0391 Office@gowilsonhcp.com

Proposal

Proposal #	1053381018
Date	10/29/2024
PO #	

CUSTOMER

IONIA COUNTY ROAD DEPARTMENT
170 East Riverside Drive
Ionia, MI, 48846

SERVICE LOCATION

IONIA COUNTY ROAD DEPARTMENT
Jordan Lake facility
7081 Jordan Lake Rd
Saranac, Michigan, 48881-9763

DESCRIPTION

PROPOSAL 1:

WE PROPOSE TO INSTALL THE FOLLOWING EQUIPMENT AT YOUR JORDAN LAKE FACILITY:

- (1) REZNOR 225,000 BTU LOW PROFILE CONVERTIBLE UNIT HEATER
- (2) REZNOR 175,000 BTU LOW PROFILE CONVERTIBLE UNIT HEATERS

WITH MISCELLANEOUS MATERIALS AND LABOR INCLUDED.

ALL FOR \$13,725.00

WARRANTY: SEE ATTACHED WARRRANTY STATEMENT

PROPOSAL 2:

WE PROPOSE TO INSTALL THE FOLLOWING EQUIPMENT AT YOUR JORDAN LAKE FACILITY:

- 1. INSTALL (4) GORDON RAY BH-175 NATURAL GAS TUBE HEATERS.

WITH VENTING, MISCELLANEOUS MATERIALS AND LABOR INCLUDED.

ALL FOR \$25,370.00

(QUALIFIES FOR A CONSUMERS ENERGY REBATE OF \$7,245.00 IF INSTALLED, PAID FOR AND CAN SUBMIT RECEIPT BY NOV 30TH.)

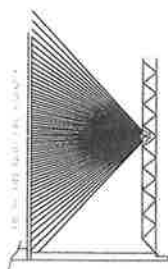
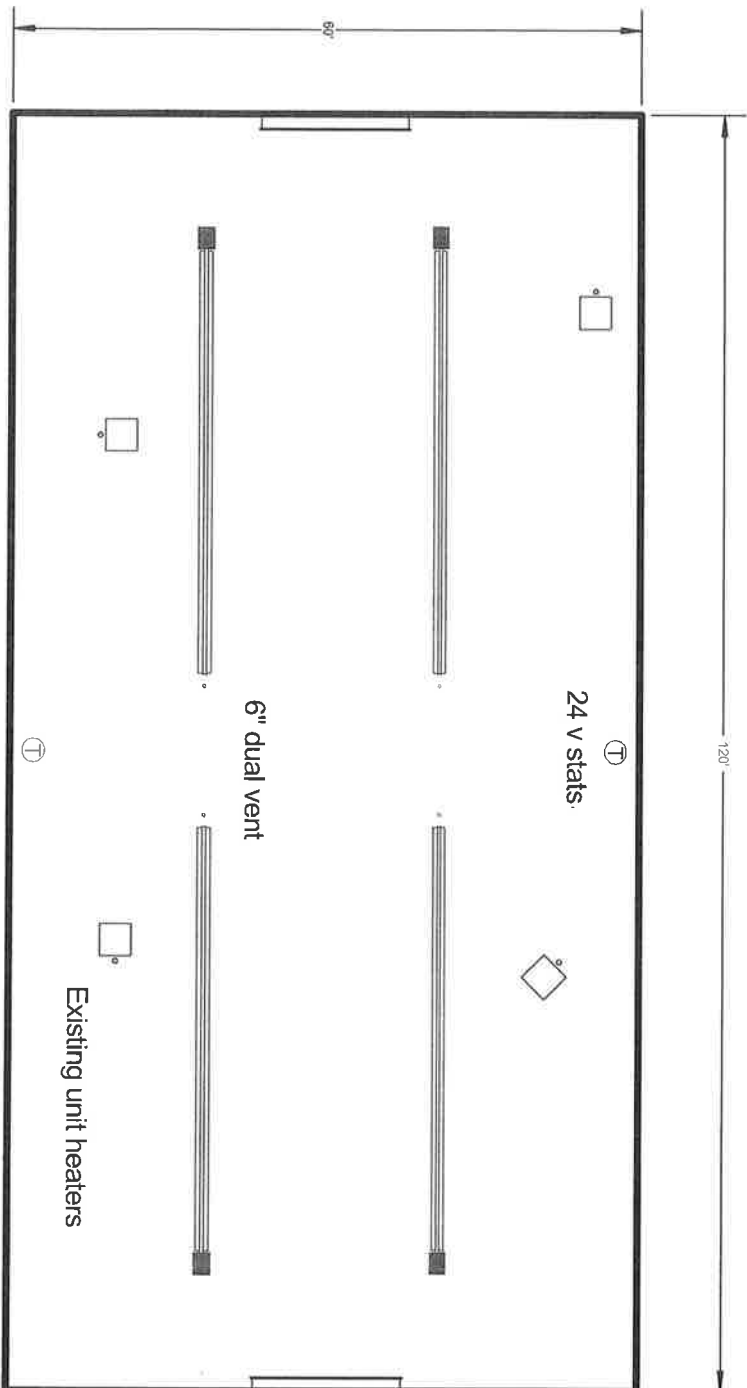
WARRANTY: 3 YEAR PARTS AND 1 YEAR LABOR.

CUSTOMER MESSAGE

All material is guaranteed to be as specified. All work to be completed in a professional manner according to standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. All agreements contingent upon delays beyond our control. Purchaser agrees to pay all costs of collection, including attorney's fees. This proposal may be withdrawn by us if not accepted within 15 days of the above date. Payment is due upon completion unless otherwise specified.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature: _____ **Date of Acceptance:** _____



GORDON-RAY RADIANT HEATING SYSTEM

GORDON-RAY BURNER SCHEDULE

NUMBER OF BURNERS	MODEL	BTU INPUT/HR	MOUNTING HEIGHT
1 - 4	BH-175	175,000	AS DIRECTED

GENERAL NOTES

GAS SERVICE REQUIRED TO EACH BURNER AT 1/2 PSI MAX
PITCH HEATER 1/2" PER 20'-0" TOWARDS VENT END
ELECTRICAL SERVICE REQUIRED AT EACH BURNER (115 VOLTS) 1 AMP
MOUNT THERMOSTATS AT 5'-0" A.F.F.



PROJECT:
Ionida Unit #4
Wilson Heating



Radiant Energy Systems, Inc.
Lansing, MI

Job# B-2555
Scale 1/8" = 1'-0"

Roberts Gordon
THE FASTER, IN ORDER, AND CHEAPER

Looking for financing options?

Special financing available*

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by Wells Fargo Bank, N.A.

 Equal Housing Lender

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GORDON RAY

"FUEL SAVINGS CALCULATIONS" RADIANT ENERGY SYSTEMS, INC.

Job: Ionia Unit #4
Customer:
Contractor: Wilson Heating
Location: Saranac

Date: 10/25/2024
Job Number: **B-24535A**
Engineer: Bill Tressler

Equipment: Gordon Ray

Temperature Rise =	70	Heat Loss =	700,000	DegreeDays	5608
--------------------	----	-------------	---------	------------	------

Equipment #1: Unit heaters	U Factor = 0.457
Equipment #2: Gordon Ray	U Factor = 0.315

FORMULA FOR ESTIMATION OF ANNUAL FUEL CONSUMPTION AS BASD UPON:
A.S.H.R.A.E. HANDBOOK PAGE 43.10

$$\text{NB} \times \frac{U \times D \times 70}{\text{DTR}} = F$$

NB = CALCULATED HEAT LOSS (1,000's)
U = UNIT FUEL CONSUMPTION PER DEGREE DAY
D = NUMBER OF DEGREE DAYS
DTR = DESIGN TEMPERATURE RISE
F = ANNUAL FUEL CONSUMPTION CCF (100 CU.FT.)

	NB	U	D	70	DTR	F	FUEL COST	
Unit heaters	700	0.457	5608	70	70	1794	\$6.00	\$10,764.00
Gordon Ray	700	0.315	5608	70	70	1237	\$6.00	\$7,419.38

ANNUAL ESTIMATED SAVINGS = \$3,344.61

5 Year Fuel Saving Projection

(ASSUMING A 5% ANNUAL FUEL COST INCREASE)

	Annual	Cumulative
1st Year	\$3,344.61	\$3,344.61
2nd Year	\$3,511.84	\$6,856.45
3rd Year	\$3,687.43	\$10,543.89
4th Year	\$3,871.81	\$14,415.69
5th Year	\$4,065.40	\$18,481.09

Total 5 Year Fuel Savings with: Gordon Ray \$18,481.09

GORDONRAY®

ROBERTS GORDON®

Single Stage Infrared Heater



MODEL
BH

The Economical Unitary Infrared Heater for Industrial and Commercial Applications

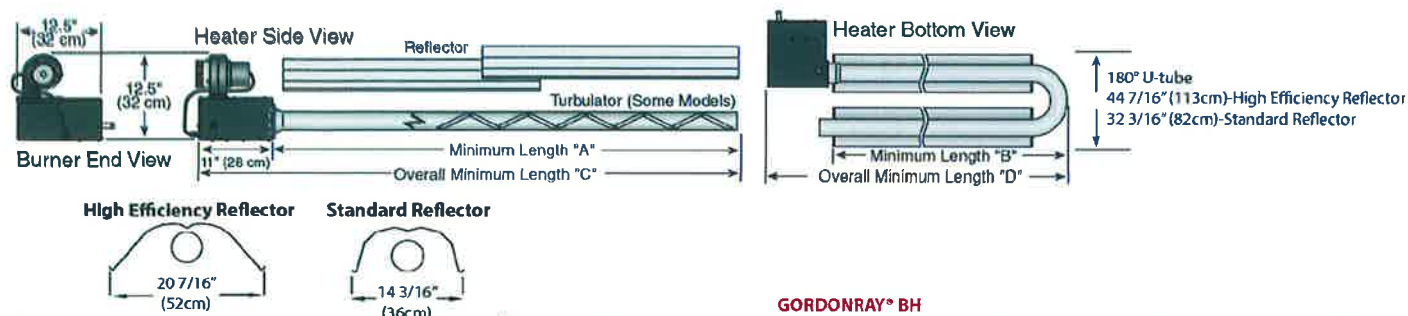
- Longer life provided by durable components
- Clean, quiet draft-free comfort
- Easy serviceability provided through hinged door design
- Design flexibility achieved with multiple configurations including both L - and U-tube options and a broad range of burner sizes and tube lengths



www.robertsgordon.com

THE INDUSTRY LEADER
RADIANT
EFFICIENCY™

ROBERTS GORDON® THE EXCLUSIVE PRODUCER OF GORDONRAY®



Model		BH-40	BH-60	BH-80	BH-100	BH-115	BH-125	BH-140	BH-150	BH-175	BH-200
Minimum Length of Straight Tube*	[ft, in] A	10	20	20	30	30	30	40	40	40	50
Minimum Length of U-Tube*	[ft, in] B	N/A	11, 7	11, 7	16, 7	16, 7	16, 7	21, 7	21, 7	21, 7	31, 7
Overall Minimum Length of Straight Tube*	[ft, in] C	10, 11	20, 11	20, 11	30, 11	30, 11	30, 11	40, 11	40, 11	40, 11	50, 11
Overall Minimum Length of U-Tube*	[ft, in] D	N/A	12, 6	12, 6	17, 6	17, 6	17, 6	22, 6	22, 6	22, 6	32, 6

*For additional lengths, please see the current Installation, Operation and Service Manual.

Input (Btu/h) x (1000)		40	60	80	100	115	125	140	150	175	200
Inlet Pressure	[in wc] NG min.	4.6	4.6	4.6	4.6	4.6	4.6	4.6	4.6	5	5
	LPG Propane min.	11	11	11	11	11	11	11	11	11	N/A
	NG & LPG Propane max.	14	14	14	14	14	14	14	14	14	14 (NG Only)
Gas Connection	NPT	1/2"	1/2"	1/2"	1/2"	1/2"	1/2"	3/4"	3/4"	3/4"	3/4"
Combustion Air Inlet	dia	4"									
Exhaust Flue	dia	4"									
Weights											
Hot Rolled or Aluminized Tube and Accessory Packages [ft]		10	20	30	40	50	60	70	80		
High Efficiency Aluminum Reflector	[lb]	54	89	124	167	213	248	291	334		
Standard Aluminum Reflector	[lb]	52	86	120	161	206	240	281	322		
Burner	[lb]	29									
U-tube Packages											
Aluminized U-tube for High Efficiency Reflector	[lb]	23									
Aluminized U-tube for Standard Reflector	[lb]	19									
Fuel		NG or LPG Propane									
Electrical Supply		120 V, 60 Hz, 1 A									
Heat Exchanger Tubing		10 ft Sections, 4" dia, 16 Gauge, First 10 ft ALUMI-THERM® Steel Tubing [Remaining Hot Rolled, Heat Treated Aluminized or Double Porcelain Coated Steel Tubing]									
Reflector and End Caps		.024 Aluminum [Optional - .024 Stainless Steel Type 304]									
Control System		Fully Automatic, Three-Try, 100% Shut-Off, Direct Spark Electronic Ignition Control									
Approved As		Indoor (Vented or Unvented)									
Certification		ANSI Z83.20/CSA 2.34, 2.17, 2.20									
Warranty		Three-Year Limited (Refer to Installation, Operation and Service Manual for Details)									

Clearances to Combustibles **[in]

Model		BH-40	BH-60	BH-80	BH-100	BH-115/125	BH-140/150	BH-175	BH-200
Horizontal	45°	Horiz. 45°	Horiz. 45°	Horiz. 45°	Horiz. 45°	Horiz. 45°	Horiz. 45°	Horiz. 45°	Horiz. 45°
	A	6 8	6 8	6 8	6 10	6 10	6 12	8 12	8 12
	B	27 8	35 8	38 8	40 8	46 8	50 8	52 8	52 10
	C	52 50	62 59	65 65	70 73	76 77	79 83	82 85	96 85
	D	27 46	35 54	38 60	40 64	46 69	50 74	52 79	52 79

**Clearances B, C and D can be reduced by 50% for locations 25 ft (7 m) or more downstream of the burner. For other mounting options and associated clearances, complete installation, operation and service criteria, please see the current issue of the Installation, Operation and Service Manual.

These products are not for residential use.

This document is intended to assist licensed professionals in the exercise of their professional judgment.

Roberts-Gordon LLC
1250 William Street
P.O. Box 44
Buffalo, NY 14240-0044 USA
Telephone: +1.716.852.4400
www.robertsgordon.com

REZNOR®

Industry-Leading Unit Heaters



**Gas, Electric & Hydronic Solutions for
Commercial, Industrial & Residential Comfort**

ALLIES IN COMFORT

More than just unit heaters with Reznor.

You get the industry's finest equipment backed by an outstanding warranty and 130+ years of heating expertise and innovation. Reznor continues to solve future needs now as industry and customer needs change.

Recent offerings include gas, electric and hydronic unit heaters that support sustainability and greenhouse gas reduction. Yet more examples of Reznor's tradition of developing cutting edge, high-performing heating products.



Enhancing comfort, well-being and productivity in buildings and homes with innovative heating solutions

Building occupants, business owners and residential customers get comfort and peace of mind with our cost-effective heating solutions. Contractors get products that are faster, easier, and safer to install and service leading to more sales and satisfied customers.

Look for Reznor unit heaters in factories, warehouses, greenhouses, water treatment plants, retail shops, automotive facilities, home garages and workspaces, and many more places.

Services

We handle product service requirements through contractors and/or distributors with backup from local representatives and the factory. Replacement parts are maintained at service centers throughout the country and at manufacturing facilities.

SIGNATURE DESIGN FEATURES

- Compact construction to save space in any given application
- Distinctive design with removeable front face and beveled edge
- Three-tone glossy, scratch-resistant paint
- Clean metal panels without any visible screws or fasteners
- Tooled, rounded, vertical corners (30 to 125) and edges

INSTALLATION & SERVICE FEATURES

- Patented single burner combustion system
- Hinged service door with 1/4 turn latch
- Door safety strap to prevent door drops
- External terminal strip for easy 24V wiring of thermostat
- Quick-glance external status LED blinks when service is required
- Built-in on/off switch for quick and easy diagnoses
- Integrated circuit board with error code display for quick and easy troubleshooting
- Vibration/noise isolated fan and venter motors for low noise operation
- Full fan guards for added safety

Gas-Fired Unit Heaters

Reznor achieved several firsts in the industry starting with the first gas-fired unit heater in 1920. We were also first to mount our units, offer high-efficiency models and separated combustion units. Reznor fulfills all sizes of projects with the ideal blend of value and performance resulting in minimal up-front and operating costs while providing optimum comfort.

Models UDXC & UBXC Universal Gas Unit Heaters

- Power-vented low-static axial fan (model UDXC)
- High-static blower fan (model UBXC)
- 14 sizes from 30,000 to 400,000 BTUh optimize cost and capacity
- 82 to 83% thermal efficiency
- Natural gas standard (propane conversion kit available)
- External gas connection for easier installation
- Sealed control compartment houses all electrical components
- Field convertible to separated-combustion using added kit
- TCORE2® titanium-stabilized aluminized-steel heat exchanger
- Certified for commercial/industrial heating applications (all UBXC sizes and only UDXC sizes 30 to 400)
- Approved use in residential garages and workshops (only UDXC sizes 30 to 125)



FACTORY-INSTALLED OPTIONS

- Stainless-steel heat exchanger
- Single- or 2-stage gas control

UDXC only:

- Open drip-proof or totally-enclosed motor
- 115/1/60 (volts, phase, Hz)

UBXC only:

- 115/1/60, 208/1/60, 230/1/60, 208/3/60, 230/3/60, 460/3/60, or 575/3/60 (volts, phase, Hz)
- Various motor, starter, and drive options
- Duct flange*
- Inlet blower guard and belt guard*

FIELD-INSTALLED OPTIONS

- Vertical louvers and various downturn nozzle options
- Manual gas shutoff valve
- Various stepdown transformer options
- Thermostat options
- Multiple unit control (up to five units)
- High-elevation pressure switch
- Propane conversion and separated-combustion conversion kits
- Vent cap (stainless-steel available on UDXC only)
- Various hanger kits (UDXC only)
- Hanger kit for suspension from 1-inch threaded pipe (UBXC only)

*May be field-installed

Gas-Fired Unit Heaters

Model UEZ High Efficiency Condensing Unit Heater

- Ultimate efficiency, aesthetics, durability, and cleanliness
- Lowest electrical usage and clearances on the market
- 91 to 93% thermal efficiency
- Power-vented low-static axial fan
- 7 sizes from 55,000 to 310,000 BTUh
- Natural gas standard (propane conversion kit included)
- 50 to 60 °F temperature rise range
- TCORE3™ 409 stainless steel primary heat exchanger (sizes 130 to 310)
- Flow-optimized secondary heat exchanger with MacroChannel® design (sizes 130 to 310)
- 115/1/60 (volts, phase, Hz)
- All sizes certified for commercial/industrial applications
- Sizes 55, 85, 110 certified for use in residential garages and workshops



FACTORY-INSTALLED OPTIONS

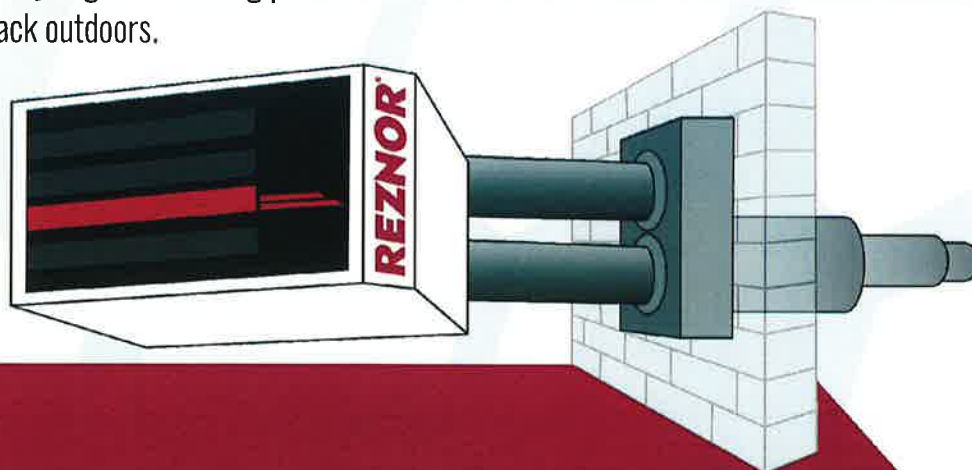
- High-elevation modification
- Open drip-proof or totally-enclosed motor

FIELD-INSTALLED OPTIONS

- Vertical and horizontal vent assemblies
- Vertical louvers and various downturn nozzle options
- Manual gas shutoff valve
- Hanger kits
- Single-stage thermostat
- Multiple unit control (up to five units)

Reznor® separated combustion systems enhance space safety.

Separated combustion unit heaters use outside air for combustion to enhance space safety by preventing dirt, lint, dust or other contaminants within the indoor atmosphere from being burned. This results in optimum and efficient combustion unaffected by negative building pressure or wind that can cause nuisance shutdowns. After combustion, the air is exhausted back outdoors.



Gas-Fired Unit Heaters

Model LDAP High Bay Large Capacity Heater

- Power-vented high-velocity downflow heater
- 3 sizes from 400,000 to 1,200,000 BTUh
- 83% thermal efficiency
- Destratification fan recycles heat back down to the floor; can be run in summer without heat to create a cooling effect
- 55 °F temperature rise range
- TCore2® heat exchanger
- 208 or 230 single phase supply voltage
- High temperature limit switches



FACTORY-INSTALLED OPTIONS

- 208/1/60 or 230/1/60 (volts, phase, Hz)
- Natural gas standard (propane conversion kit available)
- Aluminized-steel or 409 stainless-steel heat exchanger
- Single- or 2-stage gas control (not available on 800 & 1200)

FIELD-INSTALLED OPTIONS

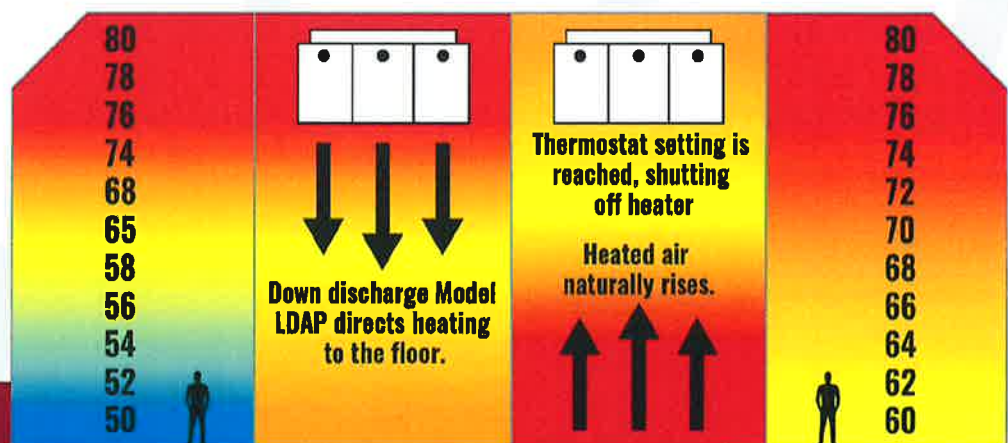
- Vent cap
- Vertical louvers and various downturn nozzle options
- Manual gas shutoff valve
- Thermostats
- Vertical and horizontal vent assemblies
- Single-stage thermostat
- Multiple unit control (up to five units)
- Hanger kit for suspension from 1-inch threaded pipe
- High-elevation pressure switch

Advantages of destratification – “Free” heat & “Free” cool

In forced air heating applications, warm heated air is thrown to the floor heating where needed, but over time, the air tends to collect at the ceiling. Destratification means less run time on unit heaters, lower building operating costs, and improved space comfort.

Instead of heat remaining at the ceiling or escaping through the roof, a monitor (separate from wall mounted thermostat) on Model LDAP senses buildup of heat at the ceiling. This monitor triggers fans at a slower speed to destratify air and send “free” heat back to the floor.

Using fan(s) in the summer can improve working conditions by alleviating stagnant air conditions and creating a cooling effect for occupants.



Electric Unit Heaters

Reznor EUH series electric unit heaters support sustainability and greenhouse gas reduction when paired with zero emission, naturally generated electricity. Model EUH offers a wide variety of capacities including multi-stage units to enable cost-saving operation and lower up-front costs. EUH heaters allow building owners to achieve their decarbonization goals with an industry-best lead-time.

- Electric resistive, low-static axial fan unit heater
- Enables sustainability when supplied with naturally generated electricity
- Solution to meet building decarbonization goals
- 8 sizes from 3 to 30 kW
- Multi-voltage/phase capable models reduce inventory and simplify product selection
- Multiple controls options including 24V thermostat, BMS, or even a simple wall switch
- Multiple mounting options including wall hangers, 2 downrod ceiling hangers or low clearance
- Automatic resetting high-temperature limit
- Enhanced safety with air-proving switch protection
- Standard two-point suspension and wall hanger on all unit sizes
- Simple fan on control without added relays
- Readily available repair parts since common parts with Reznor gas-fired unit heaters
- For indoor spaces like entryways, stairwells, hallways; also for heat/freeze protection
- ETL certified to UL Standard 2021, Fixed and Location-Dedicated Electric Room Heaters



FACTORY-INSTALLED OPTIONS

- 208/1, 208/3, 240/1, 240/3, 277/1, 480/3, or 600/3*
(volts, phase, Hz)
- Lockable, non-fused disconnect switch

*Some voltages not available on all unit sizes.

FIELD-INSTALLED OPTIONS

- Multiple unit control
- Single-stage, 2-stage or BACnet®-capable thermostats
- Locking covers for thermostats
- Remote ON/OFF switch
- Hanger kit for 1-inch threaded pipe
- Angle brackets for low ceiling mounting

Hydronic Unit Heaters

Model UWS Hot Water Heaters

Model UWS hot water unit heaters offer ground-breaking performance, reliability, and flexibility packaged in an industry-leading commercial design. An effective alternative to gas heating, UWS hydronic heaters improve building sustainability and reduce carbon footprint when paired with a high efficiency boiler or a hot water heat pump.

- Low-static axial fan hot water unit heater
- 9 sizes from 10,000 to 191,000 BTUh
- Requires hot water for supplied heating energy source
- Industry's best heat exchanger with copper tube/aluminum fin coil for medium temperature water applications
- Unique fin spacing optimizes coil efficiency, reduces maintenance, maximizes flow area, and minimizes contaminants
- Exclusive, front-facing design with water connections on back of unit hiding unsightly connections
- Designed for 140 °F entering water temperature to support high efficiency hot water heating systems
- Leading airflow directional control options from horizontal to vertical and all angles in between
- Multi-speed fan for tailored air delivery and quiet operation
- 115/1/60 (voltage/phase/Hz)
- Two-point (horizontal discharge) or four-point (vertical discharge) suspension standard on all unit sizes



FIELD-INSTALLED OPTIONS

- Vertical louvers and various downturn nozzle options
- Single-stage thermostat
- Remote ON/OFF switch

MORE THAN UNIT HEATERS

Look to Reznor for heating all your spaces, whether industrial, commercial or residential. Choose from our comprehensive selection of gas-fired, electric or hydronic options.

Our unit heaters are second to none, but that's not all we're focused on. Reznor offers a complete line of HVAC solutions to meet all your heating, cooling, and makeup air needs. Explore our complete product line on ReznorHVAC.com.

Reznor also offers:

- Destratification fans
- Radiant heaters
- Duct furnaces
- Air curtains
- Air handlers
- Wall-mounted heaters
- Ceiling-mounted heaters
- Electric baseboard heaters

Model Comparison

MODEL	UDXC	UBXC	UEZ	LDAP	EUH	UWS
Type	Gas-Fired (Natural Gas/Propane)				Electric	Hydronic
Heating Range (MBTUh)	30-400		55-310	400-1200	10-103 (3-30 kW)	10-191
Thermal Efficiency (%)	82-83		91-93	83	100	N/A
Axial Propeller Fan	Yes	No	Yes	Destratification Fan	Yes	Yes
Ductable Blower	No	Yes	No	No	No	No
Separated Combustion	Yes-Field Convertible		Yes	No	No	No



Call your Reznor® Rep to find a product that works for you 800.695.1901.
Visit reznorhvac.com for more information on the Reznor® product line.

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RZUHCNA-0824 Rev A



JOB RECORD

JOB _____
INSTALLATION DATE _____
CONTRACTOR _____
REZNOR® DISTRIBUTOR _____

WARRANTY

Applies to: Reznor® Products

REZNOR® PRODUCT LIMITED WARRANTY

Thomas & Betts Corporation warrants to the original owner-user that this Reznor product will be free from defects in material and workmanship. This warranty is limited to twelve (12) months from the date of original installation, whether or not actual use begins on that date, or eighteen (18) months from date of shipment by Thomas & Betts Corporation, whichever occurs first.

EXTENDED WARRANTY

(Limited to the following Models, Components, and Applications. See Application NOTE below.)

Model ZQYRA — Extended one (1)-year, non-prorated warranty on all parts.

Models F and B — Extended nine (9)-year, non-prorated warranty on the heat exchanger, burners, draft hood, and flue baffle assembly.

Extended four (4)-year, non-prorated warranty on all electrical and mechanical operating components (with the exception of blower belts on Model B).

Models UDAP, UDAS, UDBP, UDBS, and UEAS — Extended nine (9)-year, non-prorated warranty on the heat exchanger, burner, and flue collection box assembly. Extended four (4)-year, non-prorated warranty on all electrical and mechanical operating components (with the exception of blower belts on Models UDBP and UDBS).

Model CAUA — Extended nine (9)-year, non-prorated warranty on the heat exchanger and burners. Extended four (4)-year, non-prorated warranty on all electrical and mechanical operating components (with the exception of blower belts).

Model VR — Extended nine (9)-year, non-prorated warranty on all tubes. Extended four (4)-year, non-prorated warranty on the burner and all electrical and mechanical operating components.

Model OH — Extended four (4)-year, non-prorated warranty on the heat exchanger and combustion chamber.

Models AEB and PCD — Extended four (4)-year, non-prorated warranty on standard stainless steel primary and secondary heat exchangers.

Application NOTE: Extended warranty on electrical and mechanical operating components does not apply to any Reznor® HVAC equipment installed in highly humid environments such as greenhouses.

OPTIONAL PURCHASED EXTENDED WARRANTY

(Purchased with and limited to the following Models and Components.)

Model ZQYRA — **Option XW9** - Extended three (3) years for a total five-year, non-prorated warranty on all parts. — **Option XW10** - Extended eight (8) years for a total ten-year, non-prorated warranty on all parts.

Models SDH, PDH, RDH, SHH with AC2, RDCB, RDDB, RDCC, RDDC, RPB, RPBL, SCE, SSCBL — **Option XW2** - Extended four (4) years for a total five-year, non-prorated warranty on the heat exchanger. — **Option XW3** - Extended nine (9) years for a total ten-year, non-prorated warranty on the heat exchanger.

Models RCB, RDB, RDCB, RDDB, RECB, REDB, RCC, RDC, RDCC, RDDC, RECC, REDC, MASA — **Option XW1** - Extended four (4) years for a total five-year, non-prorated warranty on compressors.

Models PEH, REH, RECB, REDB, RECC, REDC — **Option XW4** - Extended four (4) years for a total five-year, non-prorated warranty on electric furnace.

LIMITATIONS AND EXCLUSIONS

Thomas & Betts Corporation's obligations under this warranty and the sole remedy for its breach are limited to repair, at its manufacturing facility, of any part or parts of its Reznor products which prove to be defective; or, in its sole discretion, replacement of such products. All returns of defective parts or products must include the product model number and serial number, and must be made through an authorized Reznor distributor or arranged through Reznor Customer Service. Authorized returns must be shipped prepaid. Repaired or replacement parts will be shipped by Thomas & Betts, F.O.B. shipping point.

1. The warranty provided herein does not cover charges for labor or other costs incurred in the troubleshooting, repair, removal, installation, service or handling of parts or complete products.

EXCEPTION: **Model WS** — If heat exchanger leaks or other failure occurs within the warranty period, Thomas & Betts will pay up to \$50 for qualified contractor to make necessary repairs. If the heat exchanger cannot be repaired, Thomas & Betts will exchange the defective unit for a new hydronic heater.

2. All claims under the warranty provided herein must be made within ninety (90) days from the date of discovery of the defect. Failure to notify Thomas & Betts of a warranted defect within ninety (90) days of its discovery voids Thomas & Betts's obligation hereunder.

3. The warranty provided herein shall be void and of no effect in the event that (a) the product has been operated outside its designed output capacity (heating, cooling, airflow); (b) the product has been subjected to misuse, neglect, accident, improper or inadequate maintenance, corrosive environments, environments containing airborne contaminants (silicone, aluminum oxide, etc.), or excessive thermal shock; (c) unauthorized modifications are made to the product; (d) the product is not installed or operated in compliance with the manufacturer's printed instructions; (e) the product is not installed and operated in compliance with applicable building, mechanical, plumbing and electrical codes; or (f) the serial number of the product has been altered, defaced, or removed.

4. The warranty provided herein is for repair or replacement only. Thomas & Betts Corporation shall not be liable for any loss, cost, damage, or expense of any kind arising out of a breach of the warranty. Further, Thomas & Betts Corporation shall not be liable for any incidental, consequential, exemplary, special, or punitive damages, nor for any loss of revenue, profit or use, arising out of a breach of this warranty or in connection with the sale, maintenance, use, operation, or repair of any Reznor product. In no event will Thomas & Betts be liable for any amount greater than the purchase price of a defective product. The disclaimers of liability included in this paragraph 4 shall remain in effect and shall continue to be enforceable in the event that any remedy herein shall fail of its essential purpose.

5. THIS WARRANTY IS THE SOLE AND EXCLUSIVE WARRANTY FOR REZNOR PRODUCTS, AND IS IN LIEU OF ALL OTHER EXPRESS AND IMPLIED WARRANTIES. THOMAS & BETTS CORPORATION SPECIFICALLY DISCLAIMS ALL OTHER EXPRESS AND IMPLIED WARRANTIES, INCLUDING, BUT NOT LIMITED TO, ALL IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. No person or entity is authorized to bind Thomas & Betts Corporation to any other warranty, obligation, or liability for any Reznor product. Installation, operation, or use of the Reznor product for which this warranty is issued shall constitute acceptance of the terms hereof.

Thomas & Betts

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Trademark Note: Reznor® is registered in at least the United States.

Pigue, Linda

From: Nick Bengel <nick@esiheating.com>
Sent: Monday, November 4, 2024 2:24 PM
To: Wadkins, Kevin
Subject: Proposals
Attachments: ICRC.Jordan Lake Road.Tube Heaters.pdf; ICRC.Jordan Lake Road.Unit Heaters.pdf

CAUTION: This email originated from outside your organization. Exercise caution when opening attachments or clicking links, especially from unknown senders.

Kevin,

Please see attached proposals for the two different options we discussed last week. I have an email into a contact at Consumers Energy regarding the rebates. I don't find anything that shows a rebate for either the unit heaters or tube but I could be overlooking it. As soon as I hear anything I will let you know.

Thank you for contacting us and please confirm receipt of this email,

Nick Bengel



8016 Abbey Road
Portland, MI 48875
Phone: 517-647-6906
www.esiheating.com

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8016 Abbey Road
Portland, MI 48875
(517) 647-6906
info@esiheating.com
www.esiheating.com

Purchaser

Ionia County Road Commission
170 E. Riverside Drive
Ionia, MI 48846
616-902-3745
kwadkins@ioniacountyroads.org

Project

Tube Heaters
7081 Jordan Lake Road
Date of Proposal
11/04/24
Expires in 30 days

The following proposal submitted by Enercon Systems Inc. (ESI) to the Purchaser (collectively, "the Parties"), shall become a binding contract between the Parties upon acceptance by the Purchaser evidenced by the signature(s) at the end of this agreement.

ESI Hereby submits the following specifications and estimates for review and acceptance by the Purchaser:

Four (4) Superior Radiant Products Tube Heaters

175,000 BTU's input each and up to 84% AFUE

Materials and installation

Removal and disposal of existing unit heaters

Installation of new tube heaters with vents out sidewall and combustion air to existing vents

Connection to existing gas line and electrical

Re-work gas line in order to eliminate unnecessary pipe, fittings and future potential leaks

Four (4) new Honeywell heat only thermostats

Material, tax, permit and labor

\$37,800.00

This agreement, together with any affixed schedules or exhibits, constitutes the entire understanding between the parties with respect to the subject matter of this Agreement and supersedes any prior discussions, negotiations, agreements, and understandings. The terms of this Agreement may not be varying or modified in any manner, except in a subsequent writing executed by an authorized representative of both parties. However, ESI may at any time prior to the start of work, withdraw the proposal and/or void this contract without liability, upon return of any deposit or down payment to purchaser.

ESI shall not be deemed to be in default or otherwise responsible for delays or failures in performance resulting from acts of God, war, civil disturbance, epidemics, governmental action or inaction, fires, earthquakes, unavailability of labor, materials, power or communication, or other causes beyond ESI's reasonable control. The maximum liability, if any, of ESI for all damages, including, without limitation, contract damages and damages for injuries to persons or property, whether arising from Purchaser's breach of this Agreement, breach of warranty, negligence, strict liability, or other tort, is limited to an amount not to exceed the purchase price of the goods at issues in the dispute. In no event shall ESI be liable to Purchaser for any incidental, consequential, or special damages, including without limitation, lost revenues, and profits, even if it has been advised of the possibility of such damage.

This Agreement shall be governed and controlled in all respects by the laws of the State of Michigan and the parties submit to the jurisdiction and venue of the circuit court for the County of Ingham, State of Michigan or, if original jurisdiction can be established, the United States District Court for the Western District of Michigan.

All material is guaranteed to be as specified. All work to be completed in a workman-like manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. The owner is to carry fire, tornado, and other necessary insurances. ESI workers are fully covered by Workman's compensation Insurance.

- The job will be done per the Michigan Mechanical Code
- Any changes or additions required will be charged as time and material

Purchaser agrees to make payments as follows:

Will submit draws as job progresses

The above prices, specifications and conditions are satisfactory and are hereby accepted by the Purchaser. ESI is hereby authorized to do the work as specified. Payment shall be made as outlined above.

Signature: _____ Date of acceptance: _____



8016 Abbey Road
Portland, MI 48875
(517) 647-6906
info@esiheating.com

www.esiheating.com

Purchaser

Ionia County Road Commission
170 E. Riverside Drive
Ionia, MI 48846
616-902-3745
kwadkins@ioniacountyroads.org

Project

Unit Heaters
7081 Jordan Lake Road

Date of Proposal

11/04/24
Expires in 30 days

The following proposal submitted by Enercon Systems Inc. (ESI) to the Purchaser (collectively, "the Parties"), shall become a binding contract between the Parties upon acceptance by the Purchaser evidenced by the signature(s) at the end of this agreement.

ESI Hereby submits the following specifications and estimates for review and acceptance by the Purchaser:

Two (2) Modine PTX175 Unit Heaters-175,000 BTU's Input Each

Two (2) Modine PTX250 Unit Heaters-250,000 BTU's Input Each

82% AFUE with stainless steel heat exchangers

Materials and installation

Removal and disposal of existing unit heaters

Installation of new unit heaters in same spot new concentric vent kits

Connection to existing gas line and electrical

Four (4) new Honeywell heat only thermostats

Material, tax, permit and labor

\$35,600.00

This agreement, together with any affixed schedules or exhibits, constitutes the entire understanding between the parties with respect to the subject matter of this Agreement and supersedes any prior discussions, negotiations, agreements, and understandings. The terms of this Agreement may not be varying or modified in any manner, except in a subsequent writing executed by an authorized representative of both parties. However, ESI may at any time prior to the start of work, withdraw the proposal and/or void this contract without liability, upon return of any deposit or down payment to purchaser.

ESI shall not be deemed to be in default or otherwise responsible for delays or failures in performance resulting from acts of God, war, civil disturbance, epidemics, governmental action or inaction, fires, earthquakes, unavailability of labor, materials, power or communication, or other causes beyond ESI's reasonable control. The maximum liability, if any, of ESI for all damages, including, without limitation, contract damages and damages for injuries to persons or property, whether arising from Purchaser's breach of this Agreement, breach of warranty, negligence, strict liability, or other tort, is limited to an amount not to exceed the purchase price of the goods at issues in the dispute. In no event shall ESI be liable to Purchaser for any incidental, consequential, or special damages, including without limitation, lost revenues, and profits, even if it has been advised of the possibility of such damage.

This Agreement shall be governed and controlled in all respects by the laws of the State of Michigan and the parties submit to the jurisdiction and venue of the circuit court for the County of Ingham, State of Michigan or, is original jurisdiction can be established, the United States District Court for the Western District of Michigan.

All material is guaranteed to be as specified. All work to be completed in a workman-like manner according to standard practices. Any alteration or deviation from the above specifications involving extra costs will be executed only upon written orders and will become an extra charge over and above the estimate. The owner is to carry fire, tornado, and other necessary insurances. ESI workers are fully covered by Workman's compensation insurance.

- The job will be done per the Michigan Mechanical Code
- Any changes or additions required will be charged as time and material

Purchaser agrees to make payments as follows:

Will submit draws as job progresses

The above prices, specifications and conditions are satisfactory and are hereby accepted by the Purchaser. ESI is hereby authorized to do the work as specified. Payment shall be made as outlined above.

Signature: _____ Date of acceptance: _____

**IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION**

Title: MDOT Transportation Work Authorization (TWA)
Date: November 12, 2024

CONTACT: Linda Pigue, Road Dept. Managing Director

DESCRIPTION:

MDOT has indicated they are going to issue a Transportation Work Authorization (TWA) for I-96 emergency Concrete Repairs. MDOT believes the TWA will be in the range of \$300,000 to \$350,000. MDOT has requested that the Ionia County Road Department issue an RFP to solicit bids for the work. The proposed joint repair work will greatly reduce the amount of patching that we will have to do on I-96 this winter. The repair involves cutting, removing and replacing concrete sections. Time is of the essence in issuing the RFP and awarding the contract since it needs to be finished before we are plowing snow.

OTHER DEPARTMENTS/AGENCIES AFFECTED:

None

FINANCIAL ANALYSIS:

A TWA is used by MDOT to budget and allocate additional funding to complete a project. MDOT reimburses the Road Department 8.5% of the value of the contract for handling the RFP process. MDOT requires that the bid be awarded to the low bidder.

LEGAL REVIEW:

N/A

DEADLINE:

November 12, 2024

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

Request authorization for the County Administrator or, in his absence, the Road Department Managing Director to award the contract to the low bidder

ADMINISTRATOR'S RECOMMENDATION:

Administrator recommends approval.

**IONIA COUNTY BOARD OF COMMISSIONERS
REQUEST FOR DISCUSSION/ACTION**

Title: MDOT Winter Maintenance Agreement
Date: November 12, 2024

CONTACT: Linda Pigue, Road Dept. Managing Director

DESCRIPTION:

Each year, MDOT and the Road Department sign a "Letter of Understanding" (LOU) governing the activity of Highway Maintenance Patrol (Trunkline). The LOU (1) covers the period of November through the first week of April. (2) Providing MDOT with names and phone numbers of who is authorized to call in employees for Trunkline winter maintenance. (3) Highway Patrol Hours. (4) Accounting for winter maintenance. (5) Trunklines included. (6 & 7) Equipment to be used. (8 & 9) Maintaining Activity Logs & payroll records. (10, 11) Activities for when weather does not warrant patrolling. (12) LOU amendment or termination.

OTHER DEPARTMENTS/AGENCIES AFFECTED:

None

FINANCIAL ANALYSIS:

The LOU governs Road Department costs which will be reimbursed by MDOT. The major components of which are a second and third shift. The Winter Patrol Activity, for which MDOT reimburses us 100%, is about \$60,000 per year. Additional Winter Maintenance Activities which were reimbursed are approximately \$400,000.

LEGAL REVIEW:

N/A

DEADLINE:

November 12, 2024

SPECIFIC ACTION REQUESTED (PROPOSED BOARD MOTION):

Request authorization for the Road Department Managing Director to assign the LOU.

ADMINISTRATOR'S RECOMMENDATION:

Administrator recommends approval.



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF TRANSPORTATION
LANSING

BRADLEY C. WIEFERICH, P.E.
DIRECTOR

October 30, 2024

Linda Pigue
Road Director
Ionia County Road Department
169 East Riverside Drive
Ionia, Michigan 48846

Dear Ms. Pigue:

The following serves as a "Letter of Understanding" governing the activity of Highway Maintenance Patrol during the 2025 fiscal year:

- (1) The highway maintenance patrol will operate daily from approximately the first full week of November 2024 to approximately the first week of April 2025. These dates may be adjusted depending on weather conditions. The state trunklines will be patrolled by supervisory personnel as needed.
- (2) The Ionia County Road Department may not designate more than one supervisor at any one time with authority to call in employees from various garages as needed to perform winter maintenance. The designated supervisor shall be the first contact when the night patrol person requests assistance.
- (3) Highway Patrol Operational Hours
 - a. Night shift highway patrol hours will be from 10:30 p.m. to 7:00 a.m. seven days per week.
 - b. Second shift highway patrol shall operate during the hours of 2:30 p.m. to 11:00 p.m. 5 days per week, Monday thru Friday.
 - c. Weekend daytime highway patrol between 7:00 a.m. and 10:30 p.m. each on Saturday and Sunday by Supervisory personnel as needed to meet the trunklines Prioritized Level of Service.
- (4) Highway patrol activities shall be charged to activity code 144. Any actual winter maintenance activities shall be charged to 141 or 149 as appropriate. Any patrolling performed for the county road system shall be charged on the county account. Highway Patrol activity will be subject to a monthly review by MDOT's Maintenance Coordinator.
- (5) Every week the highway patrol shall cover all the State trunklines within Ionia County.
- (6) Under generally clear weather conditions, a pickup-type vehicle with county radio communication shall be used for patrolling. Time and equipment shall be charged to winter activity 144.



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF TRANSPORTATION
LANSING

BRADLEY C. WIEFERICH, P.E.
DIRECTOR

- (7) Under threatening weather conditions with probable and occasional slippery spots on the trunklines, a winter maintenance truck equipped with a blade and hopper box should be used for patrol use. Time and equipment under these circumstances shall be charged to winter activity 141 (Winter Maintenance).
- (8) The County Road Department shall retain records of the daily log of activities and events which occurred during patrols for a five-year period. Logs shall include routes patrolled, weather conditions, accident reports, trouble calls, follow-up responses, and any notice of hazardous road conditions or road defects. Logs will be subject to a monthly review by MDOT's Maintenance Coordinator.
- (9) The employee's time sheet shall identify all activities to which time is charged and actual hours patrolled. Highway patrol activities shall be charged to activity code 144. Any actual winter maintenance activities shall be charged to 141 and 149 as appropriate.
 - a. Responses to facilitate work on MDOT trunkline shall be conducted in the most efficient and expedient manner possible. The response time and travel routes will be included in the charging to activity codes 144 (Patrol) and 141 (Winter Maintenance) as appropriate. These are subject to a review by MDOT's Maintenance coordinator in the log records.
 - b. Any patrolling done for the county road system shall be charged to the county account.
- (10) In the interest of energy conservation, the trunklines should not be patrolled needlessly. The patrol person, when not actively engaged in patrolling, may be available at the county garage to monitor phones, radios, etc. and may charge time to the Michigan Department of Transportation.
- (11) During periods of winter inactivity, the Ionia County Road Department will perform non winter activities on state trunklines in alignment with agreed upon workplans.
- (12) This agreement will remain in effect until such a time that the Ionia County Road Department and the department, by mutual agreement decide to modify the contract or end the night patrol activity.

This approved Letter of Understanding and any other approved schedule/agreement will serve as your operational guide for conducting state trunk line patrol in the Grand Region relative to the State Highway Maintenance Contract. The TSC Manager is responsible to the Region Engineer for administration of the contract, letters of understanding, and monthly monitoring of your budget. Any communication and questions relative to the contract, letter of understanding, and budget shall be directed to the TSC Manager and/or Maintenance Coordinator.



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF TRANSPORTATION
LANSING

BRADLEY C. WIEFERICH, P.E.
DIRECTOR

Respectfully,
Fredrick Weaver

E-SIGNED by Fredrick Weaver
on 2024-11-05 11:40:12 EST

Transportation Maintenance Coordinator
Grand Rapids Transportation Service Center
Michigan Department of Transportation

APPROVED:

APPROVED:

E-SIGNED by Art Green
on 2024-11-05 12:55:23 EST

Linda Pigue
Road Director
Ionia County Road Department

Art Green,
Manager
Grand Rapids TSC

Ionian County Board of Commissioners

Road Department Report

November 11, 2024

Current Activities & Accomplishments

- Facility repairs: Riverside Truck Barn Fire Suppression System Repaired. Alarm & Monitoring systems replaced. Both systems are tested and functioning. Have rough estimate for Fire Suppression System and Alarm & Monitoring systems for Riverside Garage, \$95,000 which does not include additional cost of hooking up to City Water. Are waiting for estimate on cost of Fire Suppression System and Alarm & Monitoring systems for Jordan Lake and Belding Truck Barns. One of the furnaces in the Riverside Garage replaced and another one repaired. All overhead doors replaced. All man-doors replaced. All roof repairs completed.
- Chip & Fog Seal completed.
- Grand River \$900,000 Transportation Work Authorization (TWA) Chip & Fog Seal, Pavement Marking and Guardrail replacement completed.
- Brining 3rd application completed.
- Spice Group Inc. contract for As Needed Engineering Services in place and transition from Prein & Newhof is underway.
- AnLaan has completed repair work on the Peck Lake Bridge. Dildine approach was graveled but rain right afterwards made it very muddy, waiting to see if heals by Monday, if not we will work with AnLaan to solve the problem. North Plains Township millage did not pass so repair of Stoult Road Bridge over Fish Creek will not be done.
- Completed State Trunkline FY23-24 work. Have received the FY 24-25 budget and begun work. Working with MDOT on TWA for approximately \$300,000 to \$350,000 to do some I-96 repairs.
- M-66 Corridor Committee update – MDOT will have a “Base Plan” ready in December 2024.
- Draft Policy Documents internal review in progress.
- Pavement Marking: NW Quadrant & other roads as needed completed.
- Township projects -Limestone roads, completed.
- Physical inventory of bulk materials completed. Physical inventory for non-bulk materials on-going.
- Survey completed for Wager Pit Encroachment. We will be sending to Cohl, Stoker & Toskey for preparation of Quit Claim Deed and other documents.
- Conducted in-house winter road maintenance training for staff which included presentation by National Weather Service staff; MDOT staff; and our Road Supervisors and Experienced Drivers.

Upcoming

- Develop & issue RFPs for expiring contracts.
- Conversion of Trucks from summer to winter is underway and will soon be completed.



133 East Adams Street
Ionia, MI 48846

IONIA COUNTY OFFICE OF THE SHERIFF

CHARLIE D. NOLL, SHERIFF
ANDREW A. BUCHOLTZ, UNDERSHERIFF
CAPT. ANDREW DINEHART, JAIL

Phone	(616) 527-5737
Admin	(616) 527-5383
Jail	(616) 527-5390
Fax	(616) 527-9102

Department Report

IONIA COUNTY SHERIFF'S OFFICE Talking Points

SHERIFF'S OFFICE

Jail Population: Our inmate population has been holding steady over the last several months. We have been maintaining a population of 105-115.

Building Issue at the Ionia County Sheriff's Office. We continue to work on managing things that break. We have had some cooling issues in some of the units. Getting parts for our equipment has proven to be very difficult at times. We have had to replace a whole unit as parts were unavailable. As you are aware, our freezer went down for a couple of months, that repair has been completed and working wonderfully. We continue to change out our lights to LED to be more energy efficient. During our annual fire inspection, we discovered that several components in our fire suppression system needed to be replaced. This was completed. We have continued to have septic line issues and had to have them jetted a couple of times. We have fixed the issue... for now. This will continue to be a problem.

SHERIFF'S OFFICE STAFF

Projects: Our new patrol boat was on the water for this season and worked wonderfully. We also had it out for the Session's Lake drowning. It performed flawlessly.

Our command trailer, that was part of a grant that we obtained a few years back, has been purchased and outfitted. We are putting some final touches on that, and it will be up and ready soon.

We received our new fingerprinting system, and it was installed allowing us to expand some of our printing to include palms. This is very helpful when needing to print juveniles from court orders.

We have made some changes to our interview room to allow for better sound quality.

Correctional Facility Staffing: With the changes in staffing, we still have four open positions, not counting the two being held for budgetary issues of 2020, and one off on injury. Our incentivization has seemed to help in hiring some staff. Since the last report, we have been able to hire five staff that are working great.

We have hired Officers Jesse Evans, Wyatt Zander, Spencer Keck, Caleb Hoseth, and Weston Hinton. Evans, Zander, Keck and Hoseth have all completed CTO training and are doing fantastic work. Hinton will be off soon. This has provided much needed relief to our staff!

Since the last report, Officer John Baar retired as a corrections officer.

Officer Barb Pline has submitted her paperwork to retire as of December 1st.

We currently have one candidate in the background process.

Mental Health: We continue to see a strong need for mental health access in our facility. We are continuing to work with the Right Door to have a clinician in our facility 30-40 hours per week. The last one that was assigned to our agency has left to take a different position. They have tried others that did not feel it was a good fit. The Right Door is doing their best to fill in the gap in the meantime but are struggling. They have hired another worker to assign to us and she will begin on November 13th. We look forward to working with her.

Uniform Services Staffing: We are currently down three road patrol positions, not counting the one that we lost for budgetary issues of 2020. We are slowly gaining ground with the state's new grant allowing us to send people to the academy. We have successfully sent two through the academy and are looking to send two or three more in the upcoming year.

Since the last report, Sgt. Jacob Sommer resigned and took a position in Kentwood.

We have hired Deputy Tanner Whitford, who is coming back to law enforcement after a few years off. He has previous experience with Kent County Sheriff's Office. He is currently in FTO.

Medical Issues: We are still seeing a large increase in our jail population with major mental health concerns and addiction-related related medical issues. Our medical and mental health staff are working hard to make sure they are getting treated and staying healthy. Unfortunately, with the increase in addiction-related housing, we have seen an increase to our medical budget spending.

Vehicle Trouble: Since last report, we have ordered two Dodge Durango's to replace the three totaled vehicles. One has been fully equipped and will be on the road soon, the other is being outfitted now. We have also received our four replacement Tahoe's (three to trade out with older vehicles and one to replace the third totaled vehicle) that were ordered November 2023. Those are also getting uplifted at Crouches. We have ordered our replacement vehicles for 2025, which are all Durango's as well.

Calls for Service:

Since our last report, we have had an issue with our records management system. It was discovered that several of our incident codes were deleted. Incident codes are what we use to categorize our calls and then search for past incidents. The deletion of our codes did not affect any of our calls or reports, just our ability to search for them. This has since been fixed; however, I am unable to provide a breakdown of our incidents for this reporting period. We have taken 3188 calls for service since last report.

Kitchen Status: Kitchen status has remained stable and is running smoothly.

Respectfully,

Sheriff Charlie Noll
Ionia County Sheriff's Office

Ionia County Health Department

To: Ionia County Board of Commissioners
From: Chad Shaw, BBA
CC: Greg Geiger, Patrick Jordan, Jamie Elliott, Dr. Kehdi
Date: August, Sept & October 2024
Re: Agency Report for November 12, 2024, Board of Health meeting

Noteworthy Items, Updates, Accomplishments:

COMMUNITY HEALTH-

August, September, and October have been very productive months for the Community Health Department.

Char Hemminger started facilitating SMART Family and Friends meetings providing support to family and friends of someone who is struggling with addiction.

As previously reported Ionia County Substance Abuse Initiative coalition was selected to attend the first Michigan Opioid Coalition Academy, the academy is 3 weeks of intensive training over 3 months. ICSAI will be represented by Char Hemminger and Matthew VanCamp. Char and Matthew have completed the academy and are working on logic models to implement strategies to provide prevention, harm reduction and recovery services geared toward the opioid epidemic. The ICSAI Coalition members have created sub-committees to identify and provide Prevention, Harm Reduction and Treatment/Recovery Services in Ionia County.

Char continues to provide the Too Good for Drugs program to Ionia County Elementary schools. Starting in October Char and Matthew have facilitated TGFD program to Saranac 7th grade students.

Char and Matthew continue to facilitate Self-Management and Recovery Training (SMART) meetings every Wednesday from 6pm to 7:30pm. Matthew is a Certified Recovery Coach and with his guidance and knowledge the SMART meetings have continued to expand.

Char and Matthew continue to provide the Teen Intervene program to teens referred by the courts and school officials. During this reporting period we have met with and provided education and support to ten teens.

Matthew continues to collaborate with Belding High School Be Well students planning community events. In September the ICSAI coalition members volunteered their time in Belding for the Art in the Park and a second Color Fun Run.

Char provided Driving Under the Influence – Prevention Program for New Drivers presentations to new drivers at the B-Safe Driving School.

October 18th Ionia County Substance Abuse hosted their 3rd Youth Drug Conference at Portland Middle School. We invited Cara Ludlow to be the keynote speaker for the 6th, 7th, and 8th grade students. Volunteers from the ICSAI coalition and The Right Door provided presentations to the 8th grade students.

PERSONAL HEALTH- Aimee Keefer, BSN, RN

- **Accreditation:** Our accreditation review is scheduled for June 16, 2025.

- **Women, Infants & Children (WIC):**
 - Our Breastfeeding Peer Counselor, Haley is looking at starting a MOMS Group
 - State WIC updated and implemented a new computer program
 - New scales in the lab
 - Staffing changes –
 - Program Clerk Ashley Varice left in Oct; Jenna Stacey moved from Program Tech to Program Clerk; Fiona Thomson hired as new Program Clerk
 - Kelli Steffen RD attended the WIC Coordinator's Conference in Mt. Pleasant in Oct.
- **Maternal Infant Health Program (MIHP):**
 - State MIHP and Medicaid approved Healthy Moms, Healthy Babies Enhanced Services - we can now bill for an additional home visit (prev. allowed 9 in 12 months), a discharge visit, additional billing for complex visits (>60 min), and to be able to bill for Care Coordination (work done to assist clients that doesn't fall during a scheduled home visit). Started Oct 1st.
 - Increase in number of referrals - Our caseload has been ~ 45-50 clients post-COVID: now about 60 active clients; Barry Co. clients – *ON HOLD*
 - All staff attended the Home Visiting Conference in GR in August.
- **Children's Special Healthcare Services (CSHCS):**
 - CSHCS finished FY23 with the highest billing that we have had in more than 10 years - \$32,000
 - 2nd best billing for CSHCS in FY24 - \$21,372
 - The State has increased the service age from 21 to 26 years old. This adjustment has added extra work for staff and is mostly going well. Increased caseload by about 100 clients.
 - State Base CSHCS funding will be increasing slightly, by about \$10,000 (now at \$60,000)
 - Created the "Sensory-Friendly Room" in our Immunization clinic for children with sensory issues to make getting immunizations easier on children and parents. Very well received – plan to add to it as possible.
- **Hearing and Vision:**
 - Our Tech does H&V testing primarily in schools and at ICHD by appt.
 - Purchased some new equipment
 - Celebrated the 75th year of Hearing & Vision in Michigan with a special program meeting in Traverse City in Sept. attended by our Tech and PH Director.
 - Gearing up for Roundups in the Spring
 - Start of FY 25 received an increase in ELPHS funding from the State – looking at options for our program
- **Communicable Diseases / COVID:**
 - Avian Flu kept us busy since Apr 1st – end of Sept. Poultry- 1 Facility/3different sites; and 1 backyard flock, and Cattle- 5 local dairy farms. Over 1000 total employees involved.
 - COVID funding expired Sept 30th - Moved 1 RN to Lead program and let 1 clerical position go
 - Clinic hours for STD testing remain by appointment.
 - Starting Aug 1st, began offering Rapid HIV & Syphilis testing through a State pilot. Staff rec'd training and equipment.
 - We continue to work through cases of various other illnesses. Pertussis is on the rise in Ionia Co.
 - Received an increase in ELPHS funding from State – purchase of new equipment, and supplies. Exploring other options for spending as well
 - Staff attended the HIV/STD Conference in Kalamazoo in Aug.
- **Lead Testing & Nurse Case Management (NCM):**
 - NCM for children with elevated Blood Lead levels (eBLL) started in Feb. Actively working to educate and promote this service. We have 2 nurses who are trained to do home visits for NCM.

- Medicaid requirement to test the eBLL of all 1 & 2 yr olds on Medicaid for several years
- We are notified weekly by The State, of ALL eBLL in Ionia Co. We monitor all eBLL – Capillary & Venous samples
 - All capillary results of 3.5 mg/dl or greater are then referred to a lab for confirmatory venous sample.
 - If venous result is still > 3.5 mg/dl, the child qualifies for NCM- up to 6 home visits as needed and follow-up blood testing
 - Nurses assist families with follow-up blood testing, perform a house inspection and evaluate child's exposure, and provide resources to family if remediation of the home is needed.
 - Created “Cleaning Kits” to help families with a first level lead remediation.
- As of Oct 3, 2023, the State passed legislation making it now required to test ALL 1 & 2 yr olds – “Universal Testing”. Awaiting word from State when this will be active.
 - This has the potential to exponentially increase our caseload-
 - Potential increase in number of kids WE are Lead testing at ICHD & Potential increase in NCM due to more eBLL cases
 - We have added Lead to our LMCH grant funding for FY25 as well to help our efforts.
- **Immunization Clinic:**
 - Clinic open M - Th as walk-in hours or appt. 830a-330p. 1st & 3rd Wed remain 10a-5p
 - Brittnei Brummette, RN rec'd training from the State to work with our County VFC (Vaccines For Children) providers for VFC Site visits to assure compliance.
 - Previously we had 8 providers, now down to 6. Two sites have decertified as VFC sites
 - She is required to visit all the VFC offices for evaluation and compliance annually. We are reimbursed for these visits.
 - She will soon have her IQIP training to do Quality Improvement visits w/each VFC provider. Once done, she will start those visits. We will also be reimbursed for those visits.
 - We are continuing working to increase our Children's vaccination rates for regular, required vaccinations. The percent of 19- to 36-month-olds with full schedule of age-appropriate immunizations including: 4 doses of DTaP, 3 doses Polio, 1 dose MMR, 3 doses Hib, 3 doses Hep B, 1 dose Varicella, 4 doses PCV (4:3:1:3:3:1:4 series)
 - State (70.9%) • Ionia County (72.2%)

(MDHHS - County Immunization Report Card March 2024 (michigan.gov) (Healthy People 2020 & 2030 goal is 80%).

 - We held 6 “Catch-Up” Clinics to get ready for the Back-to-School season. We vaccinated 8 children.
 - Vaccine waivers remain higher than pre-COVID (required to provide education- no reimbursement).
 - Looking into a Virtual Waiver option that may help decrease our time and cost spent providing the education for waivers.- **Oral Health:**
 - **Fluoride Varnish:** This service is available to any child aged 6 mo-6 yrs., for up to 4 treatments/year. There are 3 staff trained.
 - **KOHA:** We began doing these assessments in the Fall of the 2024-25 school year. It is a mandated LHD service for the 2025-26 school year.
 - We have roughly 600-700 Kindergarteners in Ionia County per year
 - We have started a partnership with MCDC
 - A Registered Hygienist was hired in July – Katy Campione. She began doing assessments in the schools this Fall- start with current Kindergarteners and then plan to attend Roundups in the Spring.
 - Plan to implement this program like the Hearing & Vision program.
 - Working to educate the schools regarding their reporting and the parents of the importance and requirement of this assessment.

- Katy resigned end of Oct. MCDC temporarily closing the Ionia facility due to loss of provider by 12/6. Looking to keep contract with MCDC and "hire" a hygienist that has been laid off to complete our program for the school year. If unsuccessful, may have to try to hire our own hygienist.
- **School Nurse: Karah** returned to ICHD as our Saranac School Nurse on Aug 6th and started the 2024-25 school year. Sept 13th she gave birth to her baby boy and is on Maternity leave until 12/2. While she is on maternity leave, Amanda has been at the schools a couple days a week to keep things up until Karah returns from leave. Both ICHD and Saranac Schools are very excited to have Karah back!
- **Car Seat Technicians (CPST):** We get our car seats through a partnership with Sparrow Ionia Hospital. For FY23, we saw 36 families, educated them about car seat safety, demonstrated proper installation, and provided new, appropriate, and safe car seats. We look to expand services and possibly even do car seat safety events in the future. We are down to only 1 staff trained as a Child Passenger Safety Technician- Plan to get another 1-2 staff trained. Brittini is still doing visits by appointment.

*****Please also see our attached Quarterly Activity Update & Reportable Disease Quarterly Report 2020 – 2024 to see more of what we are doing on an ongoing basis at ICHD.***

Thank You,

Aimee Feehan BSN, RN
Personal Health Director

ENVIRONMENTAL HEALTH-

- Worked on Lead sample test result exceedance for a local public school to resolve the issue.
- Attended the Non-community type 2 public water supply conference, some topics-PFAS and Lead, upcoming rule changes, samplings, review new program for data entry
- Fetch Food training, new program
- Had our annual EGLE State of Michigan review audit for residential and type 3 public water supplies, passed all minimum program requirements (MPR's)
- Attended monthly EH meeting
- Issued a commercial septic permit for a site in Portland Township (reviewed engineered plans for approval)
- Attended a MDHHS DEH & LHD in-person partnership meeting
- Attended the Great Lakes drinking water conference
- Hazardous Waste & Emergency Response annual refresher training
- Assisted type 2 public water supplies coliform bacteria positive test results to resolve
 - Assisted in a Lead exceedance water sample test result at a Public School and resolved the exceedance
- Completed annual public pool and spa inspection
- Completed the annual septage pumper truck and land application inspections
- Attended type 2 water supply Southwest Michigan work group in Kent County
- Participated in the Body Art Collaborative teams meeting
- Attended an MDARD Plan Review Training
- Assisted in arsenic and nitrate exceedance levels in public water supplies
- Collected 49 water samples
- Continue working on new Food Program (Fetch)

PUBLIC HEALTH PREPAREDNESS (PHP) – Abigail Temple, BS

This quarter I began in the Emergency Preparedness Coordinator role towards the end of September. During my time here, I have completed online training on MI Train and attended a new EPC orientation in Lansing on October 24th. I also attended the Field Day held by Central Dispatch on September 25th with Char and Matthew and passed out some informational magnets on emergency preparedness while there. I have also been reading through our Emergency Operations Plans and have organized them so I can begin updating them.

Action items for August, September & October 2024 Board of Commissioners' meeting:

- 1) *Request approval of agency Payroll and Accounts Payable for the month of August 2024 in the amount of \$208,623.34.*
- 2) *Request approval of agency Payroll and Accounts Payable for the month of September 2024 in the amount of \$140,912.64.*
- 3) *Request approval of agency Payroll and Accounts Payable for the month of October 2024 in the amount of \$179,478.95.*
- 4) *Request approval of the Agreement between Michigan Department of Health and Human Services Emerging Threats Grant FY 24/25 and Ionia County Board of Commissioners on behalf of Ionia County Health Department (August 13, 2024)*
- 5) *Request approval of the Agreement between Michigan Department of Health and Human Services FY 24/25 and Ionia County Board of Commissioners on behalf of Ionia County Health Department (August 13, 2024)*
- 6) *Request to renew Speech Therapy Referral Service Agreement between the Ionia County Health Department and the school districts of Ionia County (August 13, 2024)*
- 7) *Request approval of the FY24/25 Prevention Services Contractual Agreement between Mid-State Health Network and Ionia County Health Department (October 8, 2024)*
- 8) *Request approval to renew the Local Health Department Grant Agreement between Michigan Department of Environment, Great Lakes, and Energy (EGLE) and Ionia County Health Department (October 8, 2024)*

Attachments:

- 1) Synopsis Agency Financials YTD
- 2) Agency Trending Payable and Payroll
- 3) 2024 Environmental Health Activities
- 4) Ionia County Health Department Monthly/Quarterly Activity Update
- 5) Ionia County Quarterly Reportable Disease Update 2020-2024

FINANCIAL STATUS REPORT
Ionia County Health Department

October 2024

Period

1/1/2024 to 12/31/2024

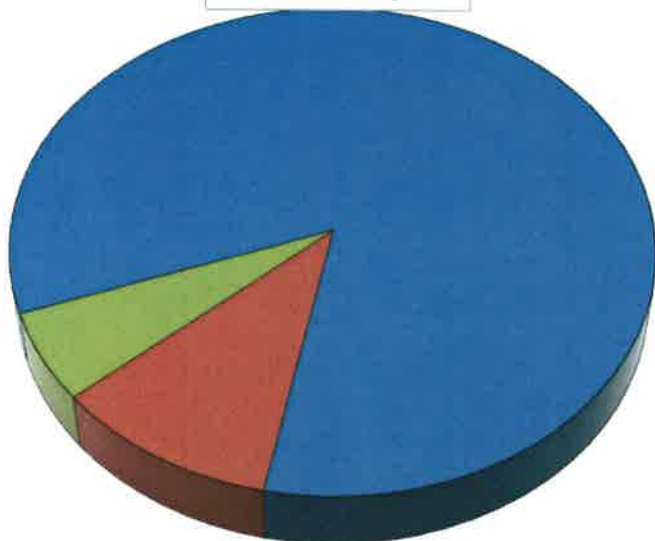
REVENUE CATEGORY	Budget	REVENUES YEAR-TO-DATE	PERCENT OF BUDGET
Federal/State	2,543,733	2,131,758	83.8%
Fees & Collections	318,286	267,175	83.9%
Other Revenue	178,000	16,000	9.0%
TOTAL FUNDING	3,040,019	2,414,933	79.4%

EXPENDITURE CATEGORY	Budget	EXPENDITURES YEAR-TO-DATE	PERCENT OF BUDGET
Wages & Fringes	2,141,235	1,570,771	73.4%
Supplies	368,058	266,029	72.3%
Travel	35,778	29,833	83.4%
Other Expenses	688,719	347,412	50.4%
TOTAL EXPENDITURES	3,233,790	2,214,045	68.5%

193,771.00

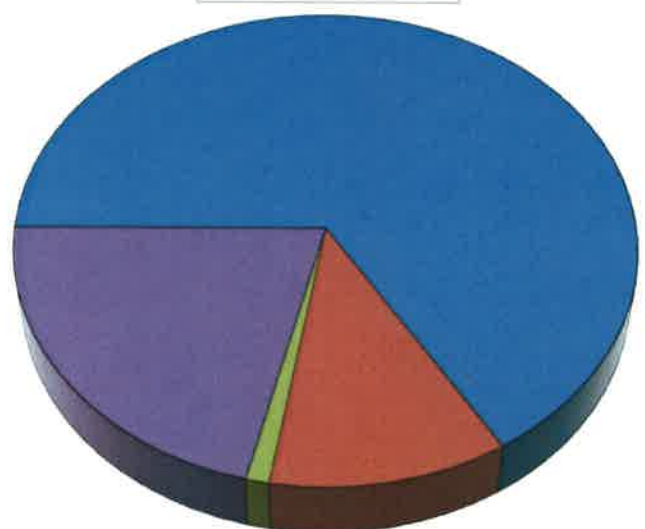
Management	2.00	1.54	77.0%
Support	10.01	7.20	71.9%
Professional	15.50	10.92	70.5%
Total FTE's	27.51	19.66	71.5%

Revenue Budget



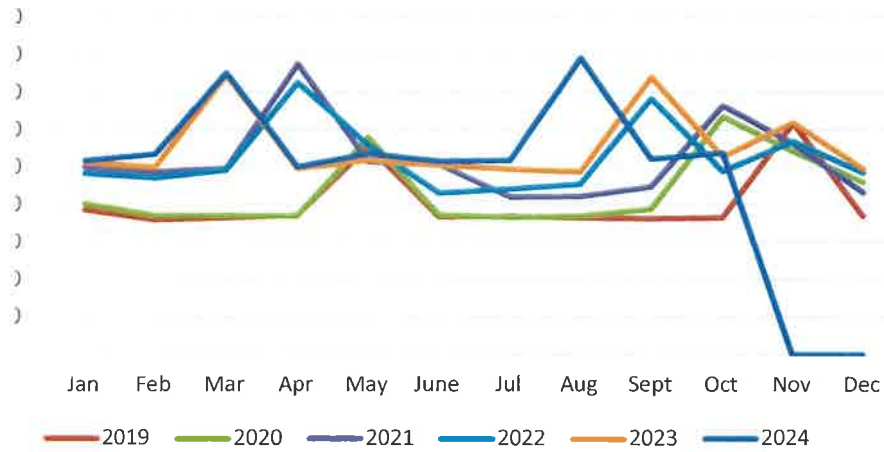
■ Federal/State ■ Fees & Collections ■ Other Revenue

Expense Budget

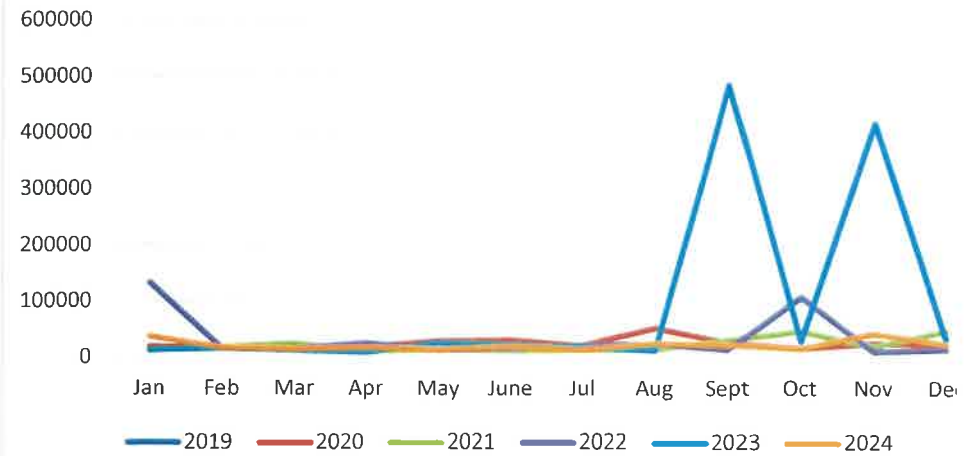


■ Wages & Fringes ■ Supplies ■ Travel ■ Other Expenses

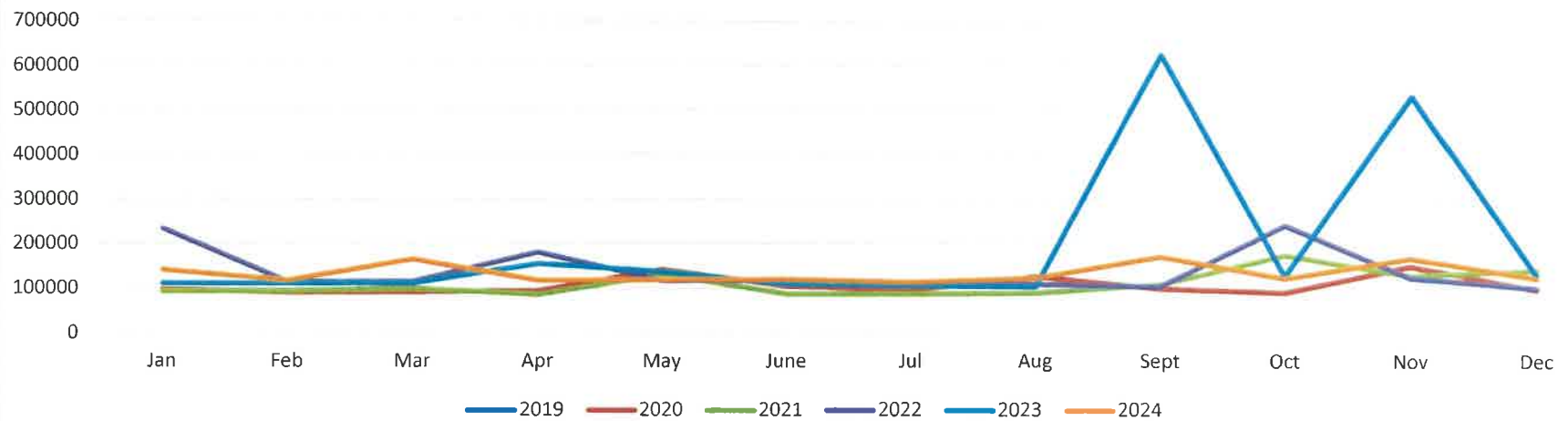
Payroll



Payables



Payroll and Payables



2024 Environmental Health Activities

All numbers are based on count as of date this report is completed. Some numbers may change.					
	August-24	September-24	October-24	Total 2023	YTD 2024
ENVIRONMENTAL HEALTH					
Complaints Received (ALL)	8	9	3	65	54
Complaints Closed (ALL)	3	5	12	51	37
Food Complaint Investigations	2	1	1	11	6
Routine Food Inspections	18	32	28	246	272
Plans Received	0	1	0	7	8
Temporary Food Inspections	11	3	6	71	41
DHS Inspections	2	1	3	26	22
Campgrounds-Fixed	0	0	0	11	9
Campgrounds-Temporary	2	1	0	6	4
Swimming Pool Inspections	0	0	0	13	12
Loan Evaluations	0	0	0	5	1
Radon Test Kits	1	2	11	64	57
Septic Permits Issued	12	8	27	138	138
Septic Permits Finals	22	22	17	123	124
Land Evaluations	7	12	18	135	103
Septage Inspections (Site/Truck)	0	0	0	2	1
Water Samples Taken	17	12	20	220	197
Well Permits Issued	12	14	21	184	138
Well Permits Final	13	8	12	84	77
Sanitary Survey	1	1	2	19	19
Campground Inspection (All)	2	1	0	17	13
Methamphetamine Investigations	0	0	0	0	3

N/A data not available at time of report

*WIC totals are an average of clients enrolled monthly

**Active Lead YTD includes duplicated client

Ionia Co. Health Dept. Monthly/Quarterly Activity Update

WIC Appointments	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Certification (New Pregnant & Newborns)	149	31			
Women Evaluation	16	6			
Infant Evaluation (6 mo - 1 yr)	63	17			
Children Evaluation (1 -5 yr)	142	58			
Breastfeeding Education with Peer or IBCLC	46	11			
Nutrition Education with Registered Dietician	19	3			
Total Caseload	1256	1256			
MIHP Visits	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
In Home or Community	79	26			
In Office	6	1			
Telehealth	5	2			
Complex visits (>60 min) Start 10/1 Home/Office	0	7			
Complex visits (>60 min) Start 10/1 Telehealth	0	2			
Open new clients	30	6			
Open new clients Telehealth	0	1			
Care Coordination billed	0	1			
Discharge clients	14	0			
Total Caseload	57	61			
CSHCS Visits	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Level I Plan of Care in Home	0	0			
Level I Plan of Care Telehealth	57	9			
Level II Care Coordination	22	2			
Case Management visits	2	0			
Transition	0	0			
Total Caseload	386	383			
Lead Testing & NCM	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Active eBLL cases (All Ionia Co.)	15	18			
New this quarter	6	6			
Closed this quarter	22	5			
Nurse Case Management visits	2	2			
Lead tests done at ICHD	121	46			
Immunization Visits	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Number of clients seen & given Imms	243	151			
Immunization Waivers	76	33			
VFC Site Visits	0	0			
IQIP Visits to VFC Sites	0	0			
Fluoride Varnish/KOHA	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Fluoride Varnish visits at ICHD	10	2			
KOHA assessments done	93	306			
Car Seat Checks	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
Car Seat Checks done at ICHD	4	3			
Hearing & Vision Screening	Q4 2024	Oct 24	Nov 24	Dec 24	Q1 2025
HEARING (Reported Quarterly)					
Early Childhood (under 3)	1				
Preschool	145				
School-Age	296				
VISION (Reported Quarterly)					
Early Childhood (under 3)	1				
Preschool	150				
School-Age	800				
Hearing/Vision Screens done at ICHD	8/4				

Ionia County Quarterly Reportable Disease Update 2020 - 2024

Enteric (Foodborne) Disease	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Campylobacter	5	3	1	4	1
Cryptosporidiosis	0	0	1	0	0
Giardiasis	1	3	2	1	0
Listeriosis	0	0	0	1	0
Salmonellosis	7	4	2	2	4
Shiga toxin-producing Escherichia coli --(STEC)	2	0	1	1	1
Shigellosis	1	0	0	0	0
Yersinia enteritis	2	1	0	0	0
Hepatitis	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Hepatitis C, Acute	2	0	1	0	1
Hepatitis C, Chronic	7	3	4	4	5
Hepatitis E	0	0	1	0	0
Vaccine Preventable Diseases	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Chickenpox (Varicella)	0	0	0	0	2
H. influenzae Disease - Inv.	0	0	0	1	0
Pertussis	0	0	0	0	11
Shingles	1	1	0	4	4
Varicella Zoster Infection, Unspecified	3	1	3	0	1
Meningitis	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Meningitis - Aseptic	0	1	0	0	2
Meningitis - Bacterial Other	1	0	0	0	2
Streptococcus pneumoniae, Inv	0	2	1	0	1
Vector Borne Disease	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Dengue Fever	0	0	0	0	1
Lyme Disease	0	2	2	5	2
STI	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Chlamydia (Genital)	48	57	46	35	29
Gonorrhea	25	16	6	5	8
Clients seen at ICHD STI Clinic	26	20	24	12	19
HIV/Syphilis Testing done (Start Syphilis testing 8/1/24)	17	13	16	12	18/6
Animals	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Rabies: Potential Exposure & PEP	1	5	10	15	11
Bats	No data	7	14	20	17
Dog or Cat Bites	No data	46	89	83	59
Other	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Guillain-Barre Syndrome	0	0	1	0	0
Histoplasmosis	0	2	1	1	1
Kawasaki	0	0	0	1	0
Legionellosis	1	6	2	3	0
Streptococcal Dis, Inv, Grp A	0	0	0	1	0
Other Respiratory	Q4 2020	Q4 2021	Q4 2022	Q4 2023	Q4 2024
Novel Coronavirus COVID-19	173	1322	1065	177	215
Influenza	0	0	0	1	7
Latent Tuberculosis Infection	0	0	0	0	0
Nontuberculous Mycobacterium	1	0	0	0	0
Tuberculosis	0	1	0	0	0
Totals:	324	1516	1293	389	404

**Fourth Quarter = July - September This includes CONFIRMED cases only. Cases can be Active, Completed, Completed Follow-Up, New, and Review in MDSS.